



# Life is better with a cloud coach in your corner

Learn in just six to nine months what usually takes 18 to 24 months.



Grow your AWS Cloud strategy with precision through the AWS Accelerated Development Program. This program curated by AWS and delivered by Ingram Micro is designed to simplify your AWS journey. Shepherded by seasoned Ingram Micro coaches, your foray into AWS is compressed from a typical timeline of 2 years to 6-9 months.

While each path is unique, this established program has proven beneficial to partners wherever they are in their AWS journey.



## Coaching

Get personalized consulting, guidance and hands-on support from our dedicated global AWS teams and subject matter experts.



## Consulting

Receive the technical and professional consulting you need to maximize your partnership and revenue with AWS.



## Scaling

Learn the best practices and proven processes from AWS-developed curriculum, strategies and tactics to help you grow your business.



# The AWS Accelerated Development Program Overview

Invitation only: Fast-track, high quality, GTM ready partners.

Services or Software Track: Accelerated 6-to-9-month journey (18-24 typical)



## APN Alignment

- Cloud Enablement Engine Workshop (Services Path).
- Partner Central Overview.
- ACE Workshop.
- Upgrade to Select Tier (Services path).
- Complete Partner Solutions Finder listing.



## Technical Validation

- Complete one Technical Program from the following:
- Foundational Technical Review.
  - Service Delivery or Service Ready.
  - Competency.



## Procurement Path

Leverage Ingram Micro resources to accelerate the growth of your AWS Public Sector practice.



## GTM Readiness

- Build Solutions or Services Collateral.
- AWS Marketing Central Overview.
- GTM Workshops, Marketing Plans.
- Build AWS Microsite.
- Complete Partner Business Plan.



Save time, simplify and accelerate your path to success with the AWS Accelerated Development Program. To get started, schedule an appointment with an Ingram Micro cloud coach today.

[Get in touch](#)