

Selling ITAD Services

Seize the IT Asset Disposition opportunity with Ingram Micro.



Out with the old. In with the revenue.

Ingram Micro is a global leader in IT asset disposition (ITAD), onsite data destruction, and environmentally responsible electronics recycling. Our enterprise-grade ITAD services help organizations reduce the risk, cost, and complexity of managing retired technology assets while supporting security, compliance, and sustainability objectives.

Integrating ITAD into your technology lifecycle strategy ensures assets are retired securely and responsibly while helping maintain compliance with evolving data privacy and environmental regulations. Beyond risk mitigation, ITAD programs can also unlock value through asset remarketing and recovery, helping organizations maximize returns on retired equipment.

Increase profitability

ITAD services create new opportunities to generate revenue while delivering additional value to customers. In addition to service-based revenue, eligible assets may qualify for value recovery through refurbishment and remarketing programs, helping offset refresh costs and improve overall project economics.

Uncover new business opportunities

Every technology refresh, office relocation, data center upgrade, or device retirement initiative creates an opportunity for ITAD services. As organizations face increasing pressure to strengthen data security, meet sustainability goals, and manage electronic waste responsibly, demand for secure ITAD solutions continues to grow.

Strengthen customer relationships

ITAD conversations often provide valuable insight into a customer's broader technology environment, refresh cycles, and lifecycle management challenges. These engagements can help identify additional opportunities for services, infrastructure modernization, asset management, and future technology investments.

Expand your service capabilities

Ingram Micro ITAD helps organizations build a more complete IT lifecycle management strategy through services such as:

- Asset buyback and value recovery programs
- Onsite data sanitization and destruction services
- Warehousing, deployment and asset recovery programs

ITAD Services

DATA ERASURE & DESTRUCTION

DE-INSTALLATION & ASSET REMOVAL

LOGISTICS

ASSET PROCESSING

RESPONSIBLE RECYCLING

Questions? We've got answers.

Connect with the Ingram Micro ITAD team to learn how ITAD services can help you create new revenue opportunities, strengthen customer relationships, and expand your lifecycle services portfolio.

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