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Date	Time (ET)	Topic	Description
Thursday, May 2	2 p.m.	Cisco Foundations: How to Sell—Cisco Managed Services—Meraki	Discover the power of Cisco Meraki and the lucrative world of managed services. Elevate your sales game. Discover the art of selling Cisco managed services, with a focus on Meraki.
Friday, May 3	11:30 a.m.	Cisco Foundations: The Meraki Opportunity	Understand how to increase your business opportunities with Cisco Meraki, the offering, licensing model, value proposition and positioning.
Wednesday, May 8	11:30 a.m.	Cisco Security Acceleration: How to Sell—Network Security	In this session, we will explore how Cisco Security can safeguard your customer's organization, simplify security operations and enhance scalability.
Thursday, May 9	2 p.m.	Cisco Expanded: Safe Campus Solutions	From end-user devices, to the underlying network, to the students, teachers, and staff themselves, Cisco Meraki is helping schools remain safe and secure at several touch points. By integrating endpoint security, network security and physical security, Meraki enables schools to create a safe campus environment that empowers students to focus on learning, teachers to focus on teaching and IT to focus on proactive projects. During this session Katie Antonetti from the Meraki U.S. Public Sector team will share how to leverage Meraki safe campus solutions for your customers.

Date	Time (ET)	Topic	Description
Friday, May 10	11:30 a.m.	Cisco Foundations: How to Sell—Cisco Cloud Security	Understand the opportunity behind the Cisco cloud security portfolio, the value proposition and positioning for Cisco XDR, secure access by DUO, Umbrella and Cisco Secure Client.
Monday, May 13	11:30 a.m.	Cisco Foundations: Increase your Profitability with Cisco and Ingram Micro	Understanding the Cisco partner ecosystem, the different partner roles and the benefits of becoming a certified partner as well as Ingram Micro's value proposition.
Monday, May 13	2 p.m.	Cisco Security Acceleration: Cisco Security Competitive Landscape	Showcase how Cisco complements competitive solutions and how to compete vs. other security vendors.
Tuesday, May 14	Noon	How to Sell: Collaboration—Building an A-Flex 3 Deal (CCW Walkthrough)	Learn how to build a full collaboration deal in Cisco Commerce Workspace. This will walk you through the different options and what they do to your customers' subscription. Walk away with the ability to build your solutions and speed up time from concept to order.
Wednesday, May 15	1 p.m.	Cisco Expanded: What's New with Cisco Catalyst and Meraki	In this event we will look at new features, latest announcements and future plans of Cisco Enterprise Networks' Catalyst solutions, and Meraki cloud. In this session we will have a guest host from Meraki providing an update to the latest announcements and changes with the Meraki subscription licenses.
Thursday, May 16	2 p.m.	Cisco Security Acceleration: How to Sell User and Device Security	Learn how to enhance user experiences by providing access from any device, anywhere, and incorporating proactive security measures for your customer's environment.
Monday, May 20	11:30 a.m.	Cisco Foundations: How to Sell—Enterprise Agreement	Understand how Cisco EA simplifies software procurement and license management offering a future-ready technology strategy that delivers greater value, agility and flexibility for end users.
Monday, May 20	2 p.m.	Cisco Foundations: How to Sell—Cisco Managed Services—Security	Transform your customers' security landscape with Cisco Security. Elevate your sales game. Discover the art of selling Cisco managed services, with a focus on security.
Tuesday, May 21	2 p.m.	Cisco Foundations: Tools and Processes	In this activity you will learn about the main tools that Cisco has for its partners: Partner Marketing Central, Sales Connect, CCW and more.
Thursday, May 23	11:30 a.m.	Cisco Security Acceleration: How to Sell Cloud and Applications Security	Discover how Cisco offers flexible, cloud-delivered security through experiences that are user friendly, streamlined for IT and safer for everyone.

Date	Time (ET)	Topic	Description
Thursday, May 23	1 p.m.	Cisco Expanded: Data Center Modernization	Cisco has upcoming last day of support products, as well as the expiring Advanced Data Center Architecture Specialization. In this session we will focus on what Cisco DC products will be going end of support, and how to modernize these products and specializations.
Monday, May 27	11:30 a.m.	Cisco Security Acceleration: Cisco Security Demos to Close Sales	Demonstrate the value of Cisco security solutions using cloud and accelerate deal closure.
Tuesday, May 28	11:30 a.m.	Cisco Foundations: Cisco DNA	Understand the Cisco DNA Software offering as well as the opportunity and benefits for partners and customers.
Monday, June 3	11:30 a.m.	Cisco Foundations: The Meraki Opportunity	Understand how to increase your business opportunities with Cisco Meraki, the offering, licensing model, value proposition and positioning.
Tuesday, June 4	2 p.m.	Cisco Foundations: Webex and Collaboration Solutions	Understand how to increase the opportunity for Webex and collaboration devices in a hybrid work environment.
Wednesday, June 5	11:30 a.m.	Cisco Foundations: How to Sell—Cisco Managed Services—Meraki	Discover the power of Cisco Meraki and the lucrative world of managed services. Elevate your sales game. Discover the art of selling Cisco managed services, with a focus on Meraki.
Wednesday, June 5	1 p.m.	Cisco Expanded: User Protection and Firewall Modernization	Cisco has two security Sprints for SMB customers, the User Protection Sprint for SMB and the Firewall Modernization for SMB. We will review both Sprints and how they work together to help our customers offer Cisco security solutions. Both Sprints show how multiple products come together to make solutions easy to manage and use.
Thursday, June 6	2 p.m.	Cisco Expanded: Simplify SASE with one Solution and one Platform with Meraki	Navigate your SASE journey with a single, turnkey solution that is built on the Cisco Meraki platform and converges networking with security to create a simple, unified and powerful experience. During this training you'll get an inside look at Cisco's unified SASE platform that combines the best of Cisco Networking with Cisco Meraki Security to help customers on their journey to simpler secure connectivity.
Friday, June 7	11:30 a.m.	Cisco Security Acceleration: How to Sell User and Device Security	Learn how to enhance user experiences by providing access from any device, anywhere, and incorporating proactive security measures for your customer's environment.
Wednesday, June 12	11:30 a.m.	Cisco Foundations: How to Sell—Enterprise Agreement	Understand how Cisco EA simplifies software procurement and license management offering a future-ready technology strategy that delivers greater value, agility and flexibility for end users.

Date	Time (ET)	Topic	Description
Wednesday, June 12	2 p.m.	Cisco Foundations: Increase your Profitability with Cisco and Ingram Micro	Understanding the Cisco partner ecosystem, the different partner roles and the benefits of becoming a certified partner as well as Ingram Micro's value proposition.
Thursday, June 13	1 p.m.	Cisco Expanded: What's New with Cisco Catalyst and Meraki	In this event we will look at new features, latest announcements, the future plans of Cisco Enterprise Networks' Catalyst solutions and Meraki cloud.
Friday, June 14	11:30 a.m.	Cisco Security Acceleration: Cisco Security Competitive Landscape	Showcase how Cisco complements competitive solutions and how to compete vs. other security vendors.
Tuesday, June 18	2 p.m.	Cisco Security Acceleration: How to Sell Cloud and Applications Security	Discover how Cisco offers flexible, cloud-delivered security through experiences that are user friendly, streamlined for IT and safer for everyone.
Thursday, June 20	2 p.m.	Cisco Expanded: Meraki for Government/ FedRamp	Cisco Meraki for Government provides a secure and efficient way to support your networking transformation within budget. Learn from the Meraki specialist how to leverage Meraki FedRamp for the federal and state agencies and what Meraki solutions qualify.
Friday, June 21	11:30 a.m.	Cisco Foundations: How to Sell—Cisco Cloud Security	Understand the opportunity behind the Cisco cloud security portfolio, the value proposition and positioning for Cisco XDR, secure access by DUO, Umbrella and Cisco Secure Client.
Tuesday, June 25	11:30 a.m.	Cisco Foundations: Tools and Processes	In this activity you will learn about the main tools that Cisco has for its partners: Partner Marketing Central, Sales Connect, CCW and more.
Wednesday, June 26	11:30 a.m.	Cisco Security Acceleration: Cisco Security Demos to Close Sales	Demonstrate the value of Cisco security solutions using cloud and accelerate deal closure.
Wednesday, June 26	2 p.m.	Cisco Foundations: How to Sell—Cisco Managed Services—Security	Transform your customers' security landscape with Cisco Security. Elevate your sales game. Discover the art of selling Cisco managed services, with a focus on security.
Monday, July 1	11:30 a.m.	Cisco Foundations: The Meraki Opportunity	Understand how to increase your business opportunities with Cisco Meraki, the offering, licensing model, value proposition and positioning.
Monday, July 1	2 p.m.	Cisco Foundations: Webex and Collaboration Solutions	Understand how to increase the opportunity for Webex and collaboration devices in a hybrid work environment.
Tuesday, July 2	11:30 a.m.	Cisco Foundations: How to Sell—Cisco Managed Services—Meraki	Discover the power of Cisco Meraki and the lucrative world of managed services. Elevate your sales game. Discover the art of selling Cisco managed services, with a focus on Meraki.

Date	Time (ET)	Topic	Description
Tuesday, July 2	2 p.m.	Cisco Security Acceleration: How to Sell User and Device Security	Learn how to enhance user experiences by providing access from any device, anywhere, and incorporating proactive security measures for your customer's environment.
Tuesday, July 9	Noon	Cisco Expanded: New Collab Devices and Headset Deep Dive	With so many people leveraging collaboration soft clients and physical phones, join us to learn about Cisco's latest phones and headsets, how they line up against each other and the advantages of Cisco over the competition.
Wednesday, July 10	11:30 a.m.	Cisco Foundations: Cisco DNA	Understand the Cisco DNA Software offering as well as the opportunity and benefits for partners and customers.
Wednesday, July 10	2 p.m.	Cisco Security Acceleration: Cisco Security Competitive Landscape	Showcase how Cisco complements competitive solutions and how to compete vs. other security vendors.
Thursday, July 11	1 p.m.	Cisco Expanded: What's New with Cisco Catalyst and Meraki	In this event we will look at new features, latest announcements, the future plans of Cisco Enterprise Networks' Catalyst solutions and Meraki cloud.
Friday, July 12	11:30 a.m.	Cisco Foundations: Increase your Profitability with Cisco and Ingram Micro	Understanding the Cisco partner ecosystem, the different partner roles and the benefits of becoming a certified partner as well as Ingram Micro's value proposition.
Wednesday, July 17	11:30 a.m.	Cisco Security Acceleration: How to Sell Cloud and Applications Security	Discover how Cisco offers flexible, cloud-delivered security through experiences that are user friendly, streamlined for IT and safer for everyone.
Thursday, July 18	2 p.m.	Cisco Foundations: How to Sell—Cisco Managed Services—Security	Transform your customers' security landscape with Cisco Security. Elevate your sales game. Discover the art of selling Cisco managed services, with a focus on security.
Monday, July 22	2 p.m.	Cisco Security Acceleration: Cisco Security Demos to Close Sales	Demonstrate the value of Cisco security solutions using cloud and accelerate deal closure.
Tuesday, July 23	2 p.m.	Cisco Foundations: How to Sell—Cisco Cloud Security	Understand the opportunity behind the Cisco cloud security portfolio, the value proposition and positioning for Cisco XDR, secure access by DUO, Umbrella and Cisco Secure Client.
Thursday, July 25	11:30 a.m.	Cisco Foundations: Tools and Processes	In this activity you will learn about the main tools that Cisco has for its partners: Partner Marketing Central, Sales Connect, CCW and more.