How the ASI Lab satisfies your customers' need for collaborative cybersecurity solutions

As 2026 advances, rising interest rates are putting unprecedented pressure on corporate budgets. At the same time, cyberthreats are surging, causing many companies to rethink their cybersecurity strategies.

Forbes reports that this year will be a period of strategic recalibration in the cybersecurity industry, necessitating a nuanced and strategic approach that includes embracing innovative, collaborative solutions and new service delivery models.

Introducing the ASI Lab from Ingram Micro
We're excited to announce the launch of the Advanced Solutions Integration Lab (ASI Lab),
a powerful Cisco-focused resource designed to equip Ingram Micro partners
with the tools and expertise to showcase the effectiveness of cybersecurity solutions.

A playground for creating real-world cybersecurity scenarios
The ASI Lab is a virtual environment where partners can demonstrate how various cybersecurity products and solutions work together to defend against and respond to real-world security incidents. It features a pre-configured ecosystem of on-premises hardware, virtualized software instances and cloud resources, such as:

Register for one of our upcoming ASI Labs: Limited availability—secure your spot.

- Tuesday, February 24th , 2026 2-4 p.m. ET. - Cisco Secure Firewall Zero Trust Workshop: Zero Trust at the Network Edge Powered by Ingram Micro's ASI Lab: You'll gain practical experience implementing ZTNA with Cisco Secure Firewall, equipping you to strengthen security and streamline access in real-world environments. REGISTER HERE!

- Tuesday, March 10th , 2026, 2-4 p.m. ET. - Cisco Secure Access - Meraki Workshop: Secure Connectivity Simplified Powered by Ingram Micro's ASI Lab: This workshop gives you the chance to see how Cisco Secure Access and Meraki networking work together to deliver unified, cloud-managed Zero Trust access across users, devices, and applications. REGISTER HERE!

- Tuesday, March 24th , 2026, 2-4 p.m. ET. - Cisco Phishing & Social Engineering Workshop: Defending Humans Powered by Ingram Micro's ASI Lab: A hands-on workshop lets you experience Cisco's phishing-protection tools in action, giving you practical skills to identify, block, and respond to real-world social engineering threats with confidence. REGISTER HERE!

Don't miss this opportunity to become a trusted advisor in unified security solutions.

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