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Date	Time (ET)	Topic	Description
Thursday, Feb. 1	2 p.m.	Cisco Foundations: Increase your Profitability with Cisco & Ingram Micro	Understanding the Cisco Partner ecosystem, the different partner roles and the benefits of becoming a certified partner as well as Ingram Micro's value proposition.
Friday, Feb. 2	11:30 a.m.	Cisco Foundations: How to Sell—Cisco Managed Services—Meraki	Discover the power of Cisco Meraki and the lucrative world of managed services. Elevate your sales game. Discover the art of selling Cisco managed services, with a focus on Meraki.
Wednesday, Feb. 7	11:30 a.m.	Cisco Foundations: How to Sell—Cisco Cloud Security	Understand the opportunity behind the Cisco cloud security portfolio, the value proposition and positioning for Cisco XDR, secure access by DUO, Umbrella and Cisco Secure Client.
Wednesday, Feb. 7	1 p.m.	Cisco Expanded: Cisco Security Solutions for Managed Service Providers	Explore Cisco's cybersecurity solutions designed for managed service providers as we discuss security features and what outcomes they solve and how they are sold and managed. You will also learn about the MSLA program, which provides features like multi-tenancy and consumption-based billing.
Monday, Feb. 12	11:30 a.m.	Cisco Foundations: The Meraki Opportunity	Understand how to increase your business opportunities with Cisco Meraki, the offering, licensing model, value proposition and positioning.

Date	Time (ET)	Topic	Description
Tuesday, Feb. 13	1 p.m.	Cisco Expanded: What's New with Cisco Catalyst & Meraki	<p>In this event we will look at new features, latest announcements and future plans of Cisco Enterprise Networks' Catalyst solutions, and Meraki cloud.</p> <p>This event is a complement to our Meraki M360+ bootcamp and our Meraki Opportunity Onboarding Program webinars where we take a deeper dive into these Cisco EN and Meraki worlds.</p> <p>In this session we will focus on Meraki integrations with Cisco software like Umbrella and SecureConnect, as well as ThousandEyes inside the MX platform.</p>
Wednesday, Feb. 14	1 p.m.	Cisco Expanded: Meraki Licensing Revisited	Meraki licensing has expanded to now include a subscription-based model. Join us as we review all licensing options Meraki has available, what is unique with subscriptions and how to leverage the best options for your customers.
Thursday, Feb. 15	11:30 a.m.	Cisco Foundations: How to Sell—Enterprise Agreement	Understand how Cisco EA simplifies software procurement and license management offering a future-ready technology strategy that delivers greater value, agility and flexibility for end users.
Tuesday, Feb. 20	2 p.m.	Cisco Foundations: How to Sell—Cisco Managed Services—Security	Transform your customers' security landscape with Cisco Security. Elevate your sales game. Discover the art of selling Cisco managed services, with a focus on security.
Wednesday, Feb. 21	11:30 a.m.	Cisco Foundations: Sales & Marketing Tools and How to Quote	In this activity you will learn about the main tools that Cisco has for its partners: Partner Marketing Central, Sales Connect, CCW and more.
Thursday, Feb. 22	1 p.m.	Cisco Expanded: DNA & Observability Enablement Bootcamp Series (1/3)	<p>You can't resolve issues you can't see. Network observability is the new frontier to expand your troubleshooting skillset. In this three-part series we will empower you to adopt observability through Cisco Catalyst, Meraki and ThousandEyes.</p> <p>In session 1 of this 3 part series we will provide an overview of the components and value of Cisco Catalyst Center, DNA subscriptions, ThousandEyes and Meraki Insights.</p>
Monday, Feb. 26	2 p.m.	Cisco Foundations: Webex and Collaboration Solutions	Understand how to increase the opportunity for Webex and collaboration devices in a hybrid work environment.
Tuesday, Feb. 27	Noon	Cisco Expanded: Free Webex for Resellers and Beta Access	Learn how to get access to free Webex Suite licenses for your reseller organization. Use them for your business or as a lab environment to test out new and upcoming features.

Date	Time (ET)	Topic	Description
Monday, Mar. 4	2 p.m.	Cisco Foundations: How to Sell—Cisco Managed Services— Meraki	Discover the power of Cisco Meraki and the lucrative world of managed services. Elevate your sales game. Discover the art of selling Cisco managed services, with a focus on Meraki.
Tuesday, Mar. 5	11:30 a.m.	Cisco Foundations: Increase your Profitability with Cisco & Ingram Micro	Understanding the Cisco Partner ecosystem, the different partner roles and the benefits of becoming a certified partner as well as Ingram Micro's value proposition.
Thursday, Mar. 7	2 p.m.	Cisco Foundations: Cisco DNA	Understand the Cisco DNA Software offering as well as the opportunity and benefits for partners and customers.
Tuesday, Mar. 12	11:30 a.m.	Cisco Foundations: The Meraki Opportunity	Understand how to increase your business opportunities with Cisco Meraki, the offering, licensing model, value proposition and positioning.
Wednesday, Mar. 13	1 p.m.	Cisco Expanded: What's New with Cisco Catalyst & Meraki	In this event we will look at new features, latest announcements and future plans of Cisco Enterprise Networks' Catalyst solutions, and Meraki cloud. This event is a complement to our Meraki M360+ bootcamp and our Meraki Opportunity Onboarding Program webinars where we take a deeper dive into these Cisco EN and Meraki worlds.
Thursday, Mar. 14	11:30 a.m.	Cisco Foundations: How to Sell—Enterprise Agreement	Understand how Cisco EA simplifies software procurement and license management offering a future-ready technology strategy that delivers greater value, agility and flexibility for end users.
Thursday, Mar. 21	1 p.m.	Cisco Expanded: DNA & Observability Enablement Bootcamp Series (2/3)	You can't resolve issues you can't see. Network observability is the new frontier to expand your troubleshooting skillset. In this three-part series we will empower you to adopt observability through Cisco Catalyst, Meraki and ThousandEyes. In session 2 of this 3 part series we will focus on demonstrations of ThousandEyes, integrations into Catalyst Center and Meraki solutions.
Monday, Mar. 25	11:30 a.m.	Cisco Foundations: Sales & Marketing Tools and How to Quote	In this activity you will learn about the main tools that Cisco has for its partners: Partner Marketing Central, Sales Connect, CCW and more.
Monday, Mar. 25	2:30 p.m.	Cisco Foundations: How to Sell—Cisco Cloud Security	Understand the opportunity behind the Cisco cloud security portfolio, the value proposition and positioning for Cisco XDR, secure access by DUO, Umbrella and Cisco Secure Client.
Tuesday, Mar. 26	11:30 a.m.	Cisco Foundations: How to Sell—Cisco Managed Services— Security	Transform your customers' security landscape with Cisco Security. Elevate your sales game. Discover the art of selling Cisco managed services, with a focus on security.

Date	Time (ET)	Topic	Description
Wednesday, Apr. 3	2 p.m.	Cisco Foundations: Webex and Collaboration Solutions	Understand how to increase the opportunity for Webex and collaboration devices in a hybrid work environment.
Monday, Apr. 8	2 p.m.	Cisco Foundations: How to Sell—Cisco Managed Services—Meraki	Discover the power of Cisco Meraki and the lucrative world of managed services. Elevate your sales game. Discover the art of selling Cisco managed services, with a focus on Meraki.
Thursday, Apr. 10	2 p.m.	Cisco Foundations: Increase your Profitability with Cisco & Ingram Micro	Understanding the Cisco Partner ecosystem, the different partner roles and the benefits of becoming a certified partner as well as Ingram Micro's value proposition.
Friday, Apr. 11	2 p.m.	Cisco Expanded: WebEx AI—Reimagine Workspaces	Learn about the latest AI capabilities being added to the Webex solutions. Reimagine your workspaces with Cisco.
Wednesday, Apr. 17	1 p.m.	Cisco Expanded: DNA & Observability Enablement Bootcamp Series (3/3)	<p>You can't resolve issues you can't see. Network observability is the new frontier to expand your troubleshooting skillset. In this three-part series we will empower you to adopt observability through Cisco Catalyst, Meraki and ThousandEyes.</p> <p>In the final session of this 3 part series we will cover the sizing, quoting and ordering of ThousandEyes, DNA Subscriptions and Meraki integrations.</p>
Thursday, Apr. 18	11:30 a.m.	Cisco Foundations: Cisco DNA	Understand the Cisco DNA Software offering as well as the opportunity and benefits for partners and customers.
Friday, Apr. 19	11:30 a.m.	Cisco Foundations: The Meraki Opportunity	Understand how to increase your business opportunities with Cisco Meraki, the offering, licensing model, value proposition and positioning.
Tuesday, Apr. 23	1 p.m.	Cisco Expanded: What's New with Cisco Catalyst & Meraki	<p>In this event we will look at new features, latest announcements and future plans of Cisco Enterprise Networks' Catalyst solutions, and Meraki cloud.</p> <p>This event is a complement to our Meraki M360+ bootcamp and our Meraki Opportunity Onboarding Program webinars where we take a deeper dive into these Cisco EN and Meraki worlds.</p>
Wednesday, Apr. 25	11:30 a.m.	Cisco Foundations: How to Sell—Cisco Managed Services—Security	Transform your customers' security landscape with Cisco Security. Elevate your sales game. Discover the art of selling Cisco managed services, with a focus on security.
Wednesday, Apr. 25	2 p.m.	Cisco Foundations: Sales & Marketing Tools and How to Quote	In this activity you will learn about the main tools that Cisco has for its partners: Partner Marketing Central, Sales Connect, CCW and more.
Thursday, Apr. 26	2 p.m.	Cisco Foundations: How to Sell—Cisco Cloud Security	Understand the opportunity behind the Cisco cloud security portfolio, the value proposition for Cisco XDR, secure access by DUO, Umbrella and Cisco Secure Client.