

SHIELD

CISCO SECURE NETWORKING

Accelerate your Success with Cisco Secure Networking Solutions!

Unlock growth with Ingram Micro's Cisco Secure Networking Acceleration Program. Tailored for partners in Cisco networking, security, or competitive solutions, this program helps boost your Cisco secure networking sales. Elevate your business with Ingram Micro's expert support and resources.

Who Should Register?

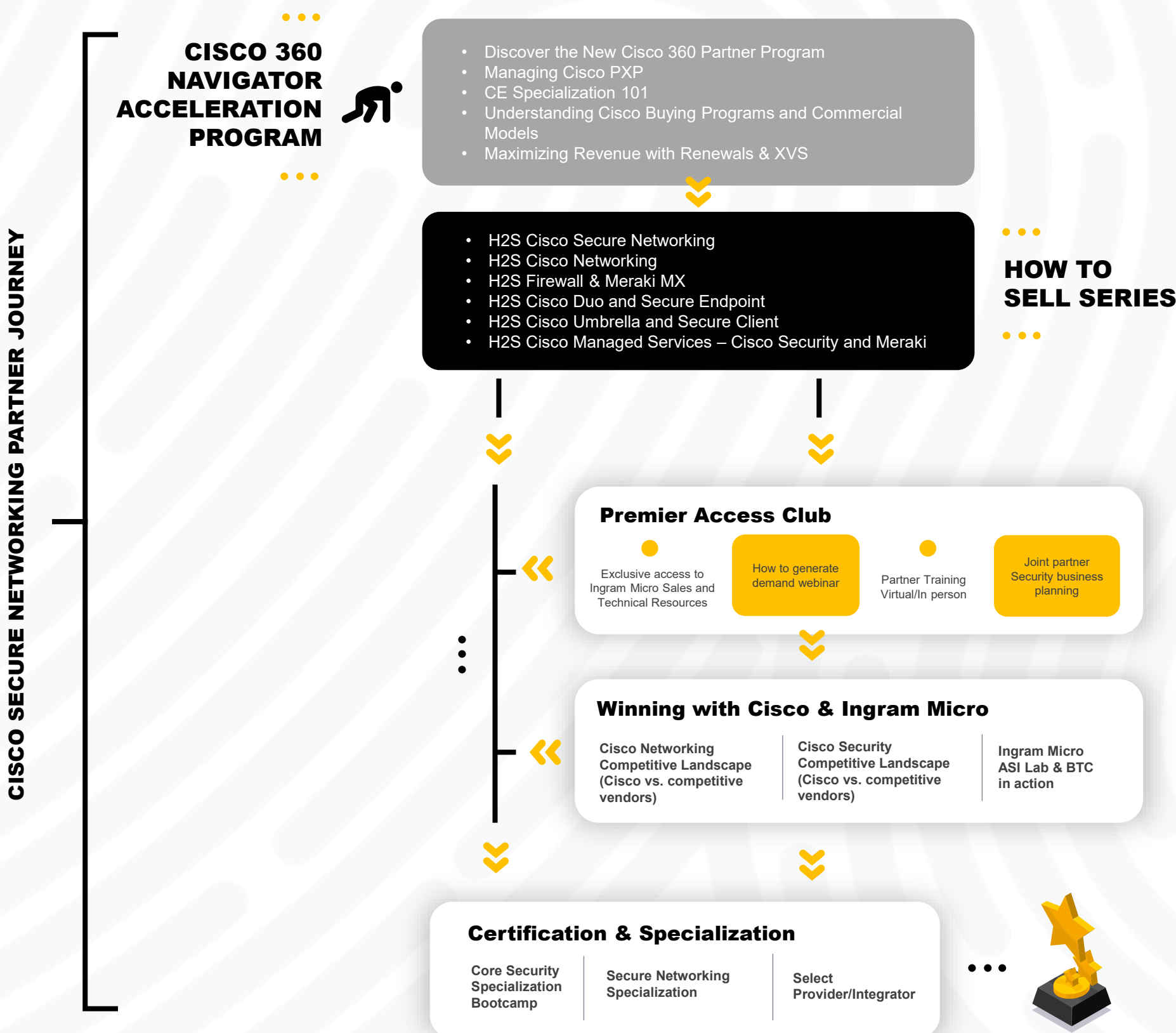
- New Cisco partners, with experience selling Networking and/or Security solutions.
- Existing Cisco partners selling Cisco Networking and/or Security, who want to increase their Cisco Sales.

Why Register?

- **Maximize Profitability:** Discover strategies to boost profits with Ingram Micro and Cisco security solutions.
- **Fast-Track Growth:** Learn how to effectively sell the full Cisco security portfolio.
- **Outperform Competitors:** Master the art of positioning Cisco in competitive markets.
- **Exclusive Access:** Join the Private Cisco Secure Networking Sales Club.
- **Partner Support:** Leverage the Ingram Micro Partner Development Strike Team for personalized assistance.

Journey Overview

SIGN UP NOW



Sessions Calendar

Cisco 360 Navigator Acceleration Program

MAY 2025	JUNE 2025	JULY 2025
Discover the New Cisco 360 Partner Program 05/20/2025 11 a.m. – 12 p.m. ET	Discover the New Cisco 360 Partner Program 06/06/2025 11 a.m. – 12 p.m. ET	Discover the New Cisco 360 Partner Program 07/02/2025 2 p.m. – 3 p.m. ET
Managing Cisco PXP 05/29/2025 11 a.m. – 12 p.m. ET	Managing Cisco PXP 06/13/2025 12 p.m. – 1 p.m. ET	Managing Cisco PXP 07/11/2025 12 p.m. – 1 p.m. ET
	CE Specialization 101 06/20/2025 12 p.m. – 1 p.m. ET	Understanding Cisco Buying Programs and Commercial Models 07/18/2025 12 p.m. – 1 p.m. ET
	Understanding Cisco Buying Programs and Commercial Models 06/25/2025 2 p.m. – 3 p.m. ET	Maximizing Revenue with Renewals & XVS 07/28/2025 2 p.m. – 3 p.m. ET

Cisco Security Acceleration Program

MAY 2025	JUNE 2025	JULY 2025
How to sell Cisco Firewall and Meraki MX 05/07/2025 2 p.m. – 3 p.m. ET	How to sell Cisco Firewall and Meraki MX 06/4/2025 2 p.m. – 3 p.m. ET	How to sell Cisco Secure Networking 07/07/2025 12 p.m. – 1 p.m. ET
Cisco Meraki Opportunity and Offering 05/09/2025 12 p.m. – 1 p.m. ET	How to sell Cisco Secure Networking 06/11/2025 2 p.m. – 3 p.m. ET	Competitive Landscape: Winning with Cisco Networking 07/16/2025 2 p.m. – 3 p.m. ET
How to sell Cisco Secure Networking 05/14/2025 2 p.m. – 3 p.m. ET	Demos to close sales 06/18/2025 12 p.m. – 1 p.m. ET	How to Generate Demand 07/25/2025 12 p.m. – 1 p.m. ET
How to Sell Cisco Managed Services – Cisco Security and Meraki 05/21/2025 2 p.m. – 3:30 p.m. ET	Competitive Landscape: Winning with Cisco Security 06/23/2025 11 a.m. – 12 p.m. ET	How to sell Cisco Umbrella and Secure Client 07/28/2025 11 a.m. – 12 p.m. ET
Competitive Landscape: Winning with Cisco Networking 05/23/2025 12 p.m. – 1 p.m. ET		

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