

UNLOCK SUCCESS: MERAKI RESELLER PARTNERS CAN NOW OBTAIN CMNA CERTIFICATION FOR FREE WITH INGRAM360+

Ingram Micro has a new Meraki certification program designed to help partners experience the power of cloud networking—and articulate that value to prospective clients. Partners will learn how to position, demo and sell Meraki solutions in this technical sales training program.

BENEFITS

- Opportunities to learn from Meraki technical experts and share knowledge with fellow technical Meraki sellers
- Certified Meraki Networking Associate (CMNA) certification upon successful completion of the course

WHAT YOU'LL LEARN

After attending the IngraM360+ sessions, partners should be able to:

- Understand the opportunities and incentives for selling Meraki solutions
- Position Meraki solutions effectively
- Design compelling Meraki solutions demos

INSTRUCTOR-LED VIRTUAL TRAINING

Training will be provided by Meraki subject matter experts and Ingram Micro technology consultants Robert Young and Daniel Stewart over two days:

- Session 8: Monday, **May 6**, 1–5 p.m. and Tuesday, **May 7**, 1–5 p.m. ET
- Session 9: Monday, **June 10**, 1–5 p.m. and Tuesday, **June 11**, 1–5 p.m. ET
- Session 10: Monday, **July 8**, 1–5 p.m. and Tuesday, **July 9**, 1–5 p.m. ET

WHO SHOULD TAKE THIS TRAINING?

IngraM360+ is recommended for technical Meraki sellers interested in broadening their sales opportunities with Meraki.

Please note that this training includes a lab section. It's recommended that students have a basic understanding of general networking before registering.



To sign up for IngraM360+ training, click [here](#).

A LEVEL UP.

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