

How the ASI Lab satisfies your customers' need for collaborative cybersecurity solutions



As 2026 advances, rising interest rates are putting unprecedented pressure on corporate budgets. At the same time, cyberthreats are surging, causing many companies to rethink their cybersecurity strategies.

Forbes reports that this year will be a period of [strategic recalibration in the cybersecurity industry](#), necessitating a nuanced and strategic approach that includes embracing innovative, collaborative solutions and new service delivery models.

Introducing the ASI Lab from Ingram Micro

We're excited to announce the launch of the Advanced Solutions Integration Lab (ASI Lab), a powerful Cisco-focused resource designed to equip Ingram Micro partners with the tools and expertise to showcase the effectiveness of cybersecurity solutions.

A playground for creating real-world cybersecurity scenarios

The ASI Lab is a virtual environment where partners can demonstrate how various cybersecurity products and solutions work together to defend against and respond to real-world security incidents. It features a pre-configured ecosystem of on-premises hardware, virtualized software instances and cloud resources, such as:

Register for one of our upcoming ASI Labs: Limited availability—secure your spot.

- Tuesday, June 9th, 2026 1 - 3 p.m. ET. - Cisco Secure Access workshop powered by Ingram Micro's ASI Lab: This workshop is tailored for partners looking to expand their expertise and drive partner engagement via hands-on learning in a live lab environment. [REGISTER HERE!](#)
- Tuesday, June 16th, 2026, 1 - 3 p.m. ET. - Cisco Secure Access workshop powered by Ingram Micro's ASI Lab: This workshop is tailored for Partners looking to strengthen their understanding of current features available in a Cisco Secure Firewall managed via an on-prem FMC. There will be independent lab modules you can work on, so whether you are experienced or a beginner, you should be able to find value in the lab. [REGISTER HERE!](#)
- Tuesday, June 23rd, 2026, 1-3 p.m. ET. - Cisco Secure Access - Meraki Workshop: Secure Connectivity Simplified Powered by Ingram Micro's ASI Lab: This workshop gives you the chance to see how Cisco Secure Access and Meraki networking work together to deliver unified, cloud-managed Zero Trust access across users, devices, and applications. [REGISTER HERE!](#)

Don't miss this opportunity to become a trusted advisor in unified security solutions.