

SHIELD

CISCO SECURE NETWORKING

Accelerate your Success with Cisco Secure Networking Solutions!

Unlock growth with Ingram Micro’s Cisco Secure Networking Acceleration Program. Tailored for partners in Cisco networking, security, or competitive solutions, this program helps boost your Cisco secure networking sales. Elevate your business with Ingram Micro’s expert support and resources.

Who Should Register?

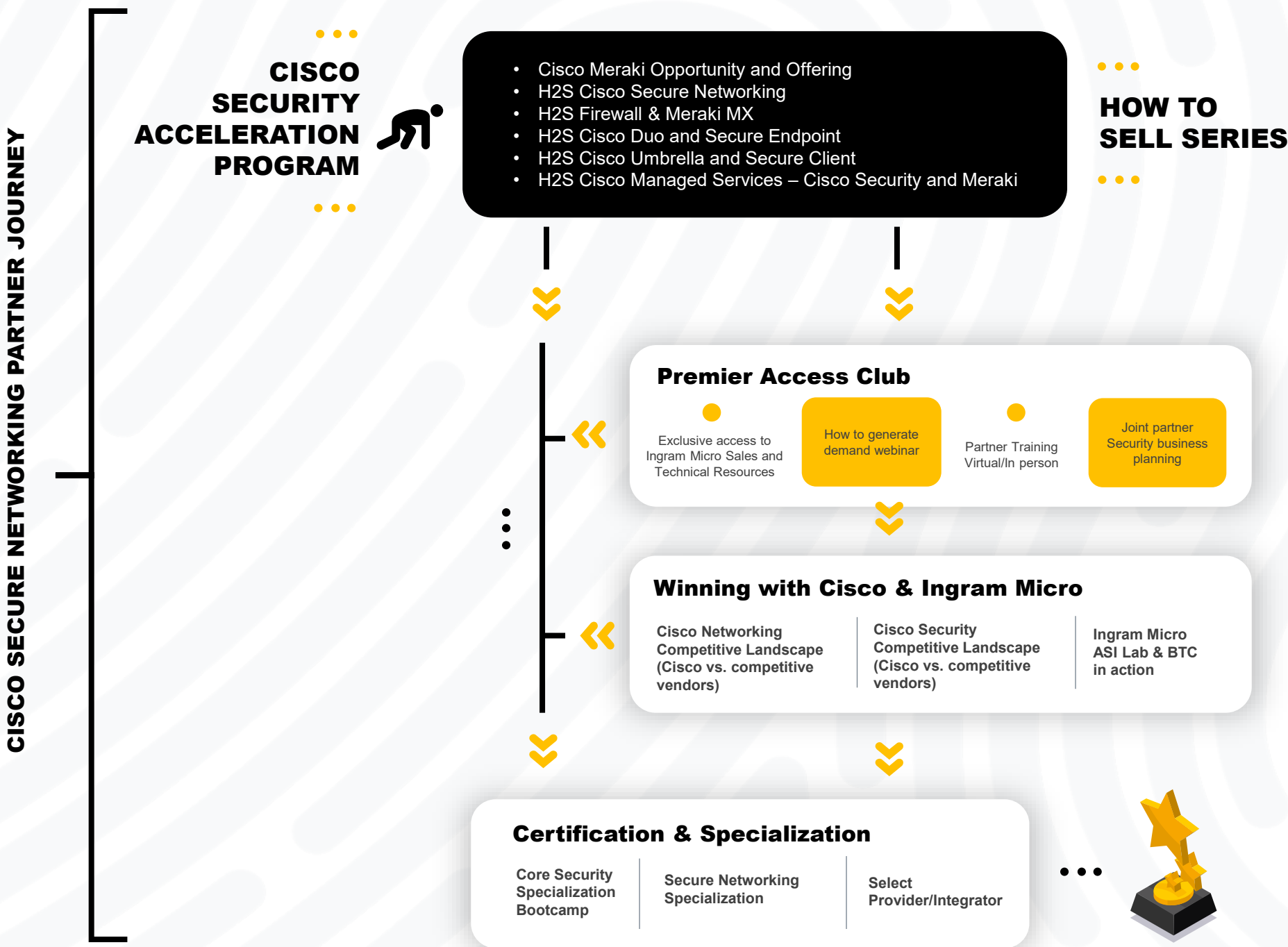
- New Cisco partners, with experience selling Networking and/or Security solutions.
- Existing Cisco partners selling Cisco Networking and/or Security, who want to increase their Cisco Sales.

Why Register?

- **Maximize Profitability:** Discover strategies to boost profits with Ingram Micro and Cisco security solutions.
- **Fast-Track Growth:** Learn how to effectively sell the full Cisco security portfolio.
- **Outperform Competitors:** Master the art of positioning Cisco in competitive markets.
- **Exclusive Access:** Join the Private Cisco Secure Networking Sales Club.
- **Partner Support:** Leverage the Ingram Micro Partner Development Strike Team for personalized assistance.

Journey Overview

SIGN UP NOW



Sessions Calendar

Cisco Security Acceleration Program

| NOV 2025 | DEC 2025 | JAN 2026 |
|---|--|---|
| How to sell Cisco Firewall and Meraki MX 11/05/2025 2 p.m. – 3 p.m. ET | How to sell Cisco Duo and Secure Endpoint 12/01/2025 2 p.m. – 3 p.m. ET | How to sell Cisco Firewall and Meraki MX 01/15/2026 11 a.m. – 12 p.m. ET |
| Competitive Landscape: Winning with Cisco Security 11/12/2025 2 p.m. – 3 p.m. ET | How to Sell Cisco Managed Services – Cisco Security and Meraki 12/05/2025 2 p.m. – 3:30 p.m. ET | Competitive Landscape: Winning with Cisco Security 01/16/2026 11 a.m. – 12 p.m. ET |
| How to sell Cisco Secure Networking 11/18/2025 12 p.m. – 1 p.m. ET | How to sell Cisco Umbrella and Secure Client 12/08/2025 2 p.m. – 3 p.m. ET | Demos to close sales 01/23/2026 11 a.m. – 12 p.m. ET |
| Cisco Meraki Opportunity and Offering 11/26/2025 11 a.m. – 12 p.m. ET | How to Generate Demand 12/12/2025 11 a.m. – 12 p.m. ET | Competitive Landscape: Winning with Cisco Networking 01/28/2026 11 a.m. – 12 p.m. ET |

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