

SHIELD

CISCO SECURE NETWORKING

Accelerate your Success with Cisco Secure Networking Solutions!

Unlock growth with Ingram Micro's Cisco Secure Networking Acceleration Program. Tailored for partners in Cisco networking, security, or competitive solutions, this program helps boost your Cisco secure networking sales. Elevate your business with Ingram Micro's expert support and resources.



Who Should Register?

- New Cisco partners, with experience selling Networking and/or Security solutions.
- Existing Cisco partners selling Cisco Networking and/or Security, who want to increase their Cisco Sales.

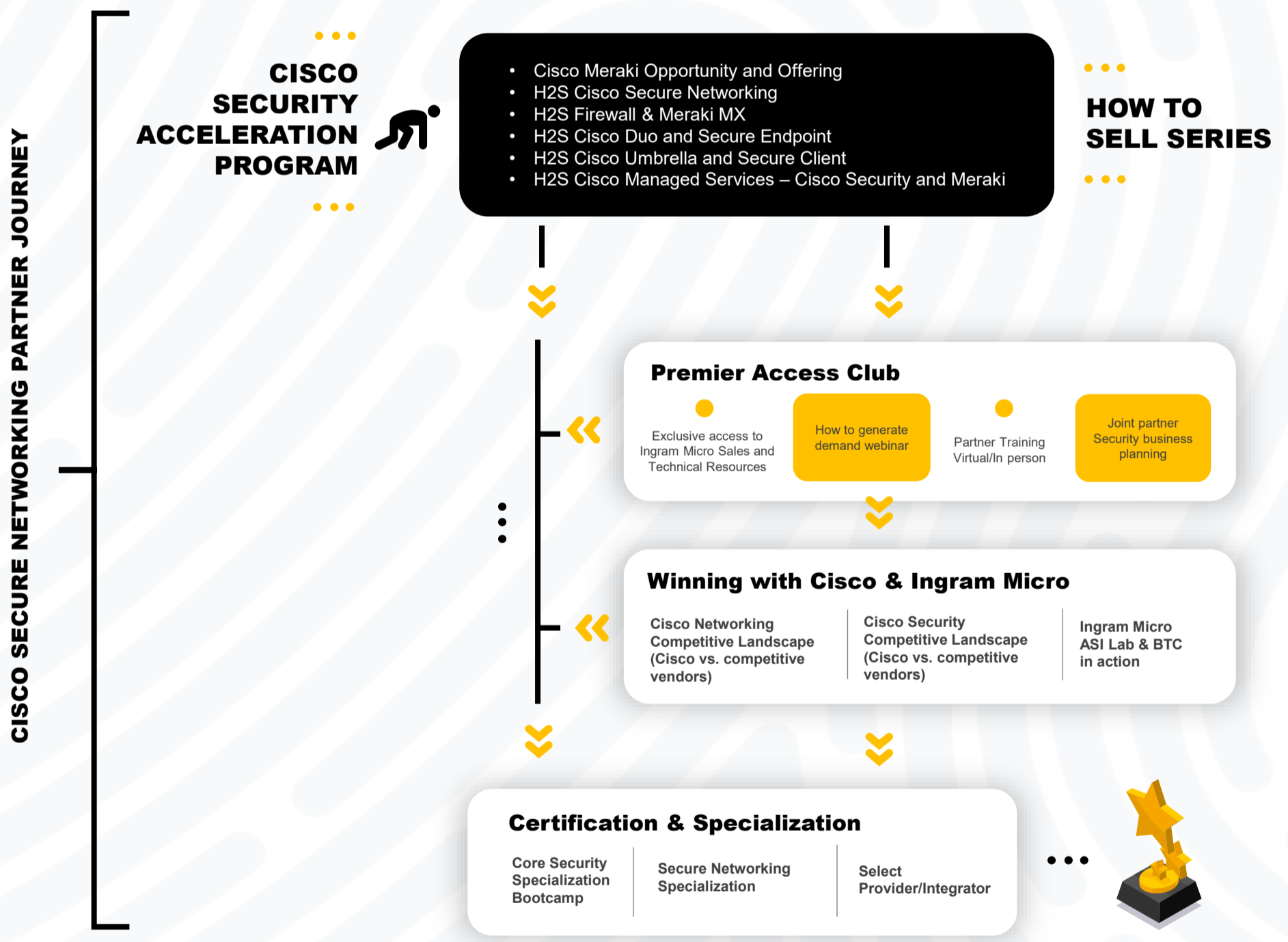


Why Register?

- **Maximize Profitability:** Discover strategies to boost profits with Ingram Micro and Cisco security solutions.
- **Fast-Track Growth:** Learn how to effectively sell the full Cisco security portfolio.
- **Outperform Competitors:** Master the art of positioning Cisco in competitive markets.
- **Exclusive Access:** Join the Private Cisco Secure Networking Sales Club.
- **Partner Support:** Leverage the Ingram Micro Partner Development Strike Team for personalized assistance.

Journey Overview

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Sessions Calendar

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Cisco Security Acceleration Program

MAY 2026	JUN 2026	JUL 2026
How to sell Cisco Firewall and Meraki MX 05/06/2026 11 a.m. – 12 p.m. ET	How to sell Cisco Secure Access 06/05/2026 11 a.m. – 12 p.m. ET	How to sell Cisco Firewall and Meraki MX 07/09/2026 2 p.m. – 3 p.m. ET
How to sell Cisco Duo and Secure Endpoint 05/12/2026 2 p.m. – 3 p.m. ET	Competitive Landscape: Winning with Cisco Networking 06/15/2026 2 p.m. – 3 p.m. ET	Competitive Landscape: Winning with Cisco Security 07/15/2026 12 p.m. – 1 p.m. ET
Demos to close sales 05/19/2026 11 a.m. – 12 p.m. ET	Cisco Meraki Opportunity and Offering 06/22/2026 11 a.m. – 12 p.m. ET	How to sell Cisco Secure Networking 07/20/2026 2 p.m. – 3 p.m. ET
How to sell Cisco Secure Networking 05/28/2026 11 a.m. – 12 p.m. ET	Increase your managed services opportunities with MSP Center 06/29/2026 2 p.m. – 3 p.m. ET	How to Sell Cisco Managed Services – Cisco Security and Meraki 07/29/2026 2 p.m. – 3:30 p.m. ET