

TAKE YOUR CISCO PRACTICE TO THE NEXT LEVEL WITH CISCO VIRTUAL LEARNING



Attend these live, Ingram Micro-led Cisco enablement sessions and take the next steps as we dive deeper into specific Cisco products and solutions.



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Date	Time (ET)	Type	Topic	Description
Tuesday, February 17	1 p.m.		Cisco Expanded: Collaboration powered services.	Whether you're an established MSP or just beginning your journey, mastering Cisco Powered Services is the key to differentiation. Join us to demystify the program requirements and discover how Ingram Micro serves as your expert guide to ace the audit and accelerate your time-to-market.
Wednesday, February 18	1 p.m.	All	Cisco 360 Expanded: Tips and tricks to increase your PVI.	Elevate your status with the help of our Cisco 360 experts. We'll provide the strategic roadmap you need to climb the new program tiers and unlock maximum profitability. Let's turn your growth goals into reality together.
Thursday, February 19	1 p.m.		Cisco Expanded: Future-proofed workplaces Modernize the secure network and your PVI metrics.	The Cisco 360 Partner Program has officially arrived. Join us to learn how to turn your PVI scores into a roadmap for Cisco's latest secure networking, wireless and switching innovations. Together, we'll build the foundation for the future-proofed workplace your customers need.
Wednesday, February 25	1 p.m.		Cisco Expanded: Understanding Cisco 360 and PVI Impact.	Learn about the requirements of the Cisco 360 Partner Program and how your PVI score impacts your ability to sell Cisco security solutions. We'll also review the latest security updates.
Friday, February 27	1 p.m.		Cisco Expanded: Updates - How to raise your PVI score with Cisco AI.	Join our deep dive to discover how to boost your PVI metrics using CAI. We'll show you the tactical steps to elevate your performance and maximize your standing in the Cisco 360 Partner Program. Start turning your capabilities into a higher score.
Wednesday, March 11	1 p.m.		Cisco Expanded: Overview and demo of the new Cisco Secure MSP Center.	Simplify your security stack with Cisco Secure MSP Center, a new program that unifies the resale of multiple Cisco security products into a single, seamless solution. Now available through the MSLA program, it eliminates complexity and accelerates your path to market. Streamline your operations and deliver a stronger security posture for your clients in one go.

Key:

 AI and Data Center

 Cisco tools

 Collaboration

 Networking

 Security

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Tuesday, March 17	1 p.m.		Cisco Expanded: New product launches.	Discover Cisco's latest collaboration innovations and master the strategies to position them effectively across your entire client base. From winning new business to expanding existing accounts, we'll show you how to drive more value with the newest hybrid work tools.
Thursday, March 19	1 p.m.		Cisco Expanded: Future-proofed Workplaces Gaining the competitive advantage.	Step beyond the foundation to see why Cisco's user experience leaves competitors in the rearview. We'll demonstrate how ThousandEyes, Cisco Spaces and Collaboration converge into a single, unified platform that redefines the modern workplace.
Thursday, March 26	1 p.m.		Cisco Expanded: Cisco Secure AI Factory.	Stop choosing between the speed of innovation and the safety of your data. Join us to explore Cisco Secure AI Factory, where we'll tackle the core security hurdles of AI adoption head-on. Learn how to build, govern and protect your AI initiatives with the confidence of a Cisco-backed foundation.
Tuesday, April 7	1 p.m.		Cisco Expanded: Transitioning from Cisco Umbrella to Cisco Secure Access.	Ready to evolve your security stack? We're breaking down the new migration paths from Umbrella and Secure Connect to Cisco Secure Access. Join us to learn how to navigate these transitions and unlock the next level of cloud-delivered protection.
Wednesday, April 15	1 p.m.		Cisco Expanded: Cisco HCI and Nutanix full-stack solutions.	Discover the power of the Cisco UCS and Nutanix strategic alliance. Join us to explore how this best-of-breed partnership simplifies hybrid cloud complexity, delivering a seamless, high-performance foundation for the modern data center.
Thursday, April 16	1 p.m.		Cisco Expanded: New Features - AI Receptionist, AI Note Taker, Media Scheduler, AI Translator	Stop talking about AI and start deploying it. We're breaking down Cisco's newest collaboration features—like the AI Receptionist and Media Scheduler—to show you how to drive immediate value for your clients. Join us to master the positioning of these ready-to-use AI tools and win more business.
Thursday, April 23	1 p.m.		Cisco Expanded: Future-proofed Workplaces AI Ready Networks	AI is no longer a standalone feature—it's the backbone of the modern workspace. Join us to see how the Cisco AI Canvas aligns intelligence across the ThousandEyes, Security and Collaboration platforms into a cohesive ecosystem. Discover how to leverage these integrated benefits to lead your next wave of customer refresh opportunities.

Ready to accelerate? Join our specialized tracks for structured enablement, expert guidance and proven strategies to help you win high-value deals. Click the links below to access the webinar schedules for:

- **Shield:** Boost secure networking sales.
- **Surge:** Build your AI-ready data center practice.
- **Navigator:** Master the Cisco 360 Partner Program & PVI.
- **AI Refresh:** Turn aging infrastructure into a modern pipeline.

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