

CISCO 360 NAVIGATOR

Navigate the New Cisco Landscape with Confidence

Ingram Micro's Cisco 360 Navigator program is your all-in-one guide to mastering Cisco's evolving Partner Program. With structured enablement, expert insights, and hands-on tools, Navigator equips you to grow profitability, earn more incentives, and strengthen your competitive position in the market.

This comprehensive program will guide you through every stage of the Cisco partner journey — from understanding the latest designations and tools to maximizing incentives, improving renewals, and positioning Cisco competitively.

Whether you're just getting started or aiming to accelerate your Cisco business, Navigator will help you chart the right path.

Why Join?

<p>Increase Profitability: Learn how to unlock more incentive payouts and upsell opportunities.</p>	<p>Simplify Complexity: Get clear guidance on navigating the new Partner Program and tools like PXP. Learn how to unlock more incentive payouts and upsell opportunities.</p>	<p>Competitive Edge: Position Cisco effectively against other vendors in high-value deals.</p>	<p>Practical Enablement: Gain skills you can use immediately to manage renewals, drive CX, and grow recurring revenue.</p>
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Program Journey

CISCO 360 NAVIGATOR ACCELERATION PROGRAM

Discover the New Cisco 360 Partner Program	PXP Overview & Enhanced Tools	Customer Experience Specialization
Cisco Buying Programs & Commercial Models	Maximizing Revenue with Renewals	Cisco Lifecycle Incentives 101 & 201

Featured Sessions

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Discover the New Cisco 360 Partner Program – Understand designations, Partner Value Index, and benefits.

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PXP Overview & Enhanced Tools – Learn to manage your Cisco business more efficiently.

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Customer Experience Specialization – Leverage CX to improve renewals and customer lifetime value.

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Cisco Buying Programs & Commercial Models – Simplify procurement and drive recurring revenue.

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Maximizing Revenue with Renewals – Automate tracking and capture upsell opportunities.

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Cisco Lifecycle Incentives 101 & 201 – From basics to advanced incentive stacking for maximum payout.

Sessions Calendar

Cisco 360 Navigator Acceleration Program

FEB 2026	MAR 2026	APR 2026
Discover the New Cisco 360 Partner Program 02/09/2026 2 p.m. – 3 p.m. ET	Discover the New Cisco 360 Partner Program 03/04/2026 2 p.m. – 3 p.m. ET	Discover the New Cisco 360 Partner Program 04/10/2026 12 p.m. – 1 p.m. ET
Managing Cisco PXP 02/13/2026 2 p.m. – 3 p.m. ET	Managing Cisco PXP 03/11/2026 2 p.m. – 3 p.m. ET	Managing Cisco PXP 04/17/2026 11 a.m. – 12 p.m. ET
Customer Experience Specialization 101 02/20/2026 11 a.m. – 12 p.m. ET	Cisco Lifecycle Incentives 101 03/16/2026 11 a.m. – 12 p.m. ET	Understanding Cisco Buying Programs and Commercial Models 04/22/2026 2 p.m. – 3 p.m. ET
Understanding Cisco Buying Programs and Commercial Models 02/23/2026 11 a.m. – 12 p.m. ET	Cisco Lifecycle Incentives 201 03/25/2026 2 p.m. – 3 p.m. ET	Maximizing Revenue with Renewals & XVS 04/27/2026 11 a.m. – 12 p.m. ET

Ready to Navigate Your Cisco Growth Path?

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