UNLOCK SUCCESS: MERAKI RESELLER PARTNERS CAN NOW OBTAIN CMNA CERTIFICATION FOR FREE WITH INGRAM MICRO

Ingram Micro's Meraki certification program designed to help partners experience the power of cloud networking—and articulate that value to prospective clients. Partners will learn how to position, demo and sell Meraki solutions in this technical sales training program.

BENEFITS

- Opportunities to learn from Meraki technical experts and share knowledge with fellow technical Meraki sellers
- Certified Meraki Networking Associate (CMNA) certification upon successful completion of the course

WHAT YOU'LL LEARN

After attending the Ingram Micro hosted CMNA sessions, partners will be able to:

- Understand the opportunities and incentives for selling Meraki solutions
- Position Meraki solutions effectively
- Design compelling Meraki solutions demos

INSTRUCTOR-LED VIRTUAL TRAINING

Training will be provided over two days, four hours each day, by Meraki subject matter experts
Ingram Micro Technical Enablement Engineers: Robert Young and Daniel Stewart

- Monday, **February 2**, 1–5 p.m. and Tuesday, **February 3**, 1–5 p.m. ET
- Monday, **March 2**, 1–5 p.m. and Tuesday, **March 3**, 1–5 p.m. ET
- Monday, **April 6**, 1–5 p.m. and Tuesday, **April 7**, 1–5 p.m. ET

- *ALSO Offered: Cisco Meraki Physical Security (CMPS)*
    - **February 12**, 1-5pm

WHO SHOULD TAKE THIS TRAINING?

Ingram Micro hosted CMNA is recommended for both sales and technical personas interested in broadening their opportunities with Meraki.

Please note that this training includes a lab section. It's recommended that students have a basic understanding of general networking before registering.

To sign up for CMNA training through Ingram Micro, click **here.**