

Q2 VENDOR UPDATES & Educational Opportunities



View our vendor partner educational opportunities and vendor updates to start boosting your learning today.

DELL TECHNOLOGIES



Brand new Dell Pro laptops

Introduce your customers to the latest lineup of AI-enabled Dell Pro laptops. Designed for professionals in a managed IT environment, options include:

Dell Pro 13/14/16 Plus offers:

- A range of configurations, including AMD Ryzen PRO and AI PC options.
- Outstanding performance, graphics and battery life.
- Configurations with AMD Ryzen AI PRO 300 architectures.

Dell Pro 14/16 with Intel offers:

- Essential business-class performance with the latest Intel Core processors or an AI PC upgrade option, which features Intel Core Ultra processors.
- Ability to upgrade DDR5 memory up to 64GB.
- Optimized battery life with larger battery options and super-low power displays.

Dell Pro 14/16 with AMD Ryzen offers:

- A variety of AMD Ryzen PRO options, including AI PCs.
- AI PC options on configurations with AMD Ryzen PRO 200 and 300 architectures.
- Improved productivity with advanced AI experiences unique to Copilot+ PCs, up to 50 NPU TOPS.

For more information on these new laptops, contact our dedicated Dell team at dellemc-csg@ingrammicro.com.



ERICSSON



WANs beyond wires: Support digital transformation with Ericsson

To stay competitive, your customers need a modern WAN edge that's always reliable, agile and secure. Ericsson solutions make it possible to respond efficiently, even with overburdened IT staff, and get higher speeds with lower latency. Here's how:

Cradlepoint 5G solutions can:

- Ensure secure, reliable high-performance connectivity.
- Eliminate the complexity, constraints and delays of wired connections.
- Extend connections where the network needs to be.
- Securely connect sites to cloud applications, data or voice and video using enterprise-class standards.

Cloud management makes it possible to:

- Scale lean IT organizations.
- Easily manage thousands of sites to apply security and SD-WAN policies.

All-in-one devices can:

- Minimize footprint requirements.
- Be preconfigured to deploy sites within hours without onsite IT support.

For more information, contact your Ericsson representative at julia.flatley@ingrammicro.com.

MICROSOFT



Become a Microsoft Windows 11 PC refresh expert

Offered through Ingram Micro's Fast Track Program, this course gives you the knowledge and resources you need to master PC refresh opportunities. It covers a variety of topics, including:

- Key transitions such as EOS for Windows 10
- The power of AI-driven devices
- Implementing vertical-specific strategies
- Demonstrating the financial impact of Windows 11 upgrades

The course is laid out step by step to help you and your team become experts for your customers. Start your journey today. Visit our [Partner Marketing Portal](#).

For more information, contact louis.dithomaskeller@ingrammicro.com.

