# Q4 CLIENT SOLUTIONS







Our Ingram Micro team is ready to support your goals. View our featured vendor partner promos to rev up your sales today.

# **DELL CSG**



#### Get special pricing, same-day shipping on Dell Pro laptops.

With Windows 10 support ending this October, your customers are looking for the right time to refresh. Equip them with Al-enabled Dell Pro laptops running Windows 11. Ingram Micro makes it simple (and profitable) for you to deliver.

#### Why you benefit:

- Exclusive pricing on in-stock Dell CSG devices, including Dell Pro laptops, through Ingram Micro.
- Same-day shipping to accelerate refresh projects and keep customers up-and-running.
- Bundle displays and client accessories for full "Dell desk" solutions. Attach and earn more.

By leading with Dell Pro laptops, you position customers for long-term success while maximizing your own margins and rebate opportunities.

See eligible products on our **Dell CSG page** or contact our Dell team at **dellemc-csg@ingrammicro.com** for pricing and refresh support.

#### **ERICSSON**



## Free 1-year extension for Ericsson NetCloud.

Ericsson's Trade Up program allows you to leave behind existing contracts and immediately move to best-inclass wireless WAN. Simply add a free 1-year extension to the purchase of a 3- or 5-year Ericsson NetCloud subscription with new Ericsson Cradlepoint routers.

For more information, contact your Ericsson representative at jonah.sutton@ingrammicro.com.





## MICROSOFT DPS



#### Free marketing assets: Grow your Microsoft AI in education pipeline.

Take advantage of Ingram Micro's Partner Marketing Hub-your go-to source for marketing and enablement tools. Access customizable, co-brandable assets, including social ads, landing pages and email campaigns to promote new Windows 11 Pro Education devices with Microsoft Copilot.

How are these devices transforming education?

- Students enjoy personalized, interactive learning.
- **Teachers** save time with Al-powered lesson planning and content creation.
- Administrators improve efficiency with data analytics and automation.
- IT teams manage and secure devices at scale with Al tools.

For more information, visit our Ingram Micro Xvantage<sup>™</sup> page or contact louis.dithomaskeller@ingrammicro.com.

### **SNAPDRAGON**



# Offer unplugged performance and on-device Al: Snapdragon X Series.

Why should your customers choose Snapdragon X Series? It's the only Windows PC platform to deliver:

- Multi-day battery life and blazing speeds when unplugged.
- A future-ready platform to stay ahead of evolving AI and demands.
- Seamless, fast app performance.
- Premium capabilities and top performance for over 50 Windows PCs.
- Performance at every price point—with no compromise.

For more information, contact patrick.flatley@ingrammicro.com.

# **BROTHER**



To explore Brother's latest promotions, contact brandon.rivera@ingrrammicro.com.











# Q4 VENDOR UPDATES & Educational Opportunities





View our vendor partner educational opportunities and insights below to enrich your learning and solutions knowledge today.

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- Same-day shipping to accelerate refresh projects and keep customers up-and-running.
- Bundle displays and client accessories for full "Dell desk" solutions. Attach and earn more.

By leading with Dell Pro Laptops, you position customers for long-term success while maximizing your own margins and rebate opportunities.

See eligible products on our **Dell CSG page** or contact our Dell team at **dellemc-csg@ingrammicro.com** for pricing and refresh support.

## **ERICSSON**



#### Upgrade now with Ericsson trade-up program.

Help your customers move beyond outdated, low-performing WAN or legacy LTE equipment. Ericsson Enterprise wireless solutions deliver high-quality performance—without locking customers into long-term service contracts that limit flexibility or tie them down until outages or security issues force a change. Find out how the Ericsson trade-up program can help.

For more information and to start upgrading now, contact your Ericsson representative at **jonah.sutton@ingrammicro.com**.





## MICROSOFT DPS



#### Smarter PCs, smarter workflows: the future starts now.

Windows 10 support ends this month, yet millions of devices still rely on outdated systems. Now is the perfect time to upgrade and unlock the future of productivity with a Copilot+ PC. These Al-powered devices offer enhanced performance, smarter workflows and seamless integration with Microsoft Copilot to boost efficiency across an organization. Don't wait—urge customer to refresh their fleets and empower their eams with the latest in intelligent computing.

For more information, visit our Ingram Micro Xvantage<sup>™</sup> page or contact louis.dithomaskeller@ingrammicro.com.

## **SNAPDRAGON**



# Power Windows PCs with the fast, future-ready Snapdragon X Series.

The Snapdragon X Series processor is the only Windows PC platform to deliver:

- Multi-day battery life and blazing speeds when unplugged.
- A 45 TOPS NPU and the Qualcomm Oryon CPU to stay ahead of evolving AI and demands.
- Seamless, fast app performance.
- Premium capabilities, on-device Al and top performance for over 50 Windows PCs, at a variety of prices.

To learn more, contact patrick.flatley@ingrammicro.com.

## **BROTHER**



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