

# Q1 DATA CENTER Promotions



Our Ingram Micro team is ready to support your goals. View our vendor partner promos to start boosting your sales today.

## DELL TECHNOLOGIES



### Save time and money with Dell Tailor Made promotions.

Take advantage of incremental discounts on selected Dell server and storage products with Tailor Made promotions. Increase your profits with:

- **Aggressive discounts** on all parts and upgrades.
- **Stackable benefits** with offers that apply to deal protection and other partner programs.
- **Better lead times** with regularly monitored offers.

Register for Tailor Made today to access server and storage offers that are priced to win and protect margins.

**To get started**, contact your dedicated Dell team at [dellemc-isg@ingrammicro.com](mailto:dellemc-isg@ingrammicro.com).



# MICROSOFT



## Get valuable Microsoft Azure funding support.

Access a comprehensive suite of services designed to supercharge your cloud business when you join Ingram Micro's Azure partner program.

To support your Azure growth, Microsoft and Ingram Micro offer a variety of funding options, including:

- **Azure Migrate and Modernize (AMM) funding**, which supports infrastructure, database and AVD migration projects for end customers.
- **Microsoft's Azure Credit Offer (ACO) funding**, which provides incentives to mitigate dual-cost concerns during migrations, compete against other cloud providers and fund production proof-of-concept tests.
- **Ingram Micro's Azure Migration Offer (AMO) funding**, supports and incentivizes Azure migrations, including PAYG to CSP, EA to CSP, and projects that do not qualify for Microsoft funding.
- **Microsoft's growth program** offers data center optimization (DCO) funding when you reach specific milestones.

**For funding details**, contact our dedicated Microsoft Azure team at [microsoft-azure@ingrammicro.com](mailto:microsoft-azure@ingrammicro.com).

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