

Race To Refresh – Client Services

Windows 10 support ends October 2025!
Federal mandate return to office (RTO)

Call to Action: Determine if the customer intends to:

- **Replace/Refresh** the expiring systems
- **Keep** the systems they have and extend the warranties
- **Upgrade** support, migrate to Windows 11, attach CP&D or Security
- **Emergence** of AI Devices



Engage your **Services Team** to help identify which option below aligns to your customer's refresh strategy.

Good

- ✓ **Asset Tag**
- ✓ **Unlimited BIOS Configuration**
- ✓ **Ship Box Label**
- ✓ **Asset Reporting**

Better

- ✓ **GOOD plus**
- ✓ **Imaging**
- ✓ **Warehousing**
- ✓ **Asset Recovery services**

Best

- ✓ **GOOD & BETTER plus**
- ✓ **Deployment**
- ✓ **Residency**
- ✓ **Consulting**

Offer	Tied SKU	Description
Asset Tag	366-0383	Print/affix customer specific tag to system
Asset Removal & Recycling	980-7177	Asset recycling, including scan/pack/transport/cert of data sanitization
Autopilot Registration with Generic Image & HW Hash Report	366-8355, 366-8354, 366-8336	Autopilot reg into customer Azure tenant, Autopilot Win 11 Image (generic), HW hash ID Report
Drop-in-Box	365-1657	Include customer provided items in shipping box (i.e. peripherals, mugs, documentation, etc)
Imaging	366-0389	Apply customer provided custom image (i.e. Image Assist, MDT, SCCM, WIM, ISO)
Prodeploy	366-8414	Bundled offer: imaging, BIOS Asset tags/Reporting, and Box labels
Secured Component Verification	366-8337	Digital cert to verify that HW components match what was manufactured
Supply Chain Defense Standard	999-8418	Minimize ability of foreign intelligence to insert bugs or counterfeit parts into supply chain. Supply chain protections for physical cyber, and personnel security
Supply Chain Defense Pro	366-8220	Everything in standard plus: Anti-tamper label added to seal the system and box before shipping from 2nd touch in Nashville
Supply Chain Defense Enterprise	366-8223	Everything in Pro plus: NIST 800-88 secure HD wipe mitigates the risk of compromised HD firmware prior to imaging
System 90-Day Warehouse	365-0691	Readystock/Delivery On-demand warehousing for up to 90 days. Requires pre-approved Fusion request before ordering
Unlimited BIOS Config	366-0386	Apply customer specific BIOS settings

ProConsult Advisory	Non-Tied SKU
ProConsult Advisory for Modern Workforce Base	893-9939
ProConsult Advisory for Modern Workforce Core	893-9940
ProConsult Advisory for Modern Workforce Plus	893-9941
Consulting Solution Residency	Non-Tied SKU
Onsite Consulting Residency for Modern Workforce, 5 days for 1 wk	875-6026



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* ProDeploy Plus is the standard for Federal Customers to assure Federal Badged Resources.

** Please note that the SKUs are subject to change.

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