

Unleash your Dell Technologies Federal business with Ingram Micro

Exclusive access to financial flexibility, support and simplified agility

Ingram Micro is dedicated to helping you **multiply your Dell Technologies Federal practice** with ease. This new level of partnership gives you exclusive access to a comprehensive portfolio of solutions and services, backed by a world-class partner program.

Together, Ingram Micro and Dell offer you an unparalleled level of support and expertise. We help you grow your business and deliver exceptional value to your customers through:

Ingram Micro Xvantage™

Improve the operational experience with Ingram Micro's Xvantage platform. Streamline the entire process to make doing business easier.

Financial flexibility

From credit terms to rebates to competitive pricing, our broad portfolio of financial engineering and credit services enables partners like you.

Extend your reach

Tap into more Dell opportunities with exclusive sponsorships. As an Ingram Micro partner, you can extend your reach into valuable Dell Technologies solutions.

Integration support, warehousing and inventory offerings

Ingram Micro can integrate multiple disparate vendors to produce a single functioning product from different OEMs.

Pre-sales tech support

Lean on our vast team of technical consultants and resources to help provide the best solution for your customers with a custom enablement journey.

Marketing and demand-generation support

Collaborate with the award-winning Ingram Micro marketing team to help cascade proven messaging to your end customers.

Single point of contact

Experience a dedicated Ingram Micro resource to help grow and support your Dell business. Avoid multiple calls thanks to a single point of contact for your Dell Technologies Federal needs.



#WorkMasterfully