Selecting the right device

Maximum productivity	←		→	Minimum cost per page
Micro business	Small workteam		Workgroup	Department
100–200 Series	300–400; 3000–4000 Series	500; 5000 Series	600-700; 6000 Series	800 Series
1-5 users Up to 2.5k pgs/mo	3-10 users Up to 3.5k pgs/mo	5-15 users Up to 6k pgs/mo	10-30 users Up to 10k pgs/mo	25 or more users Up to 14k pgs/mo

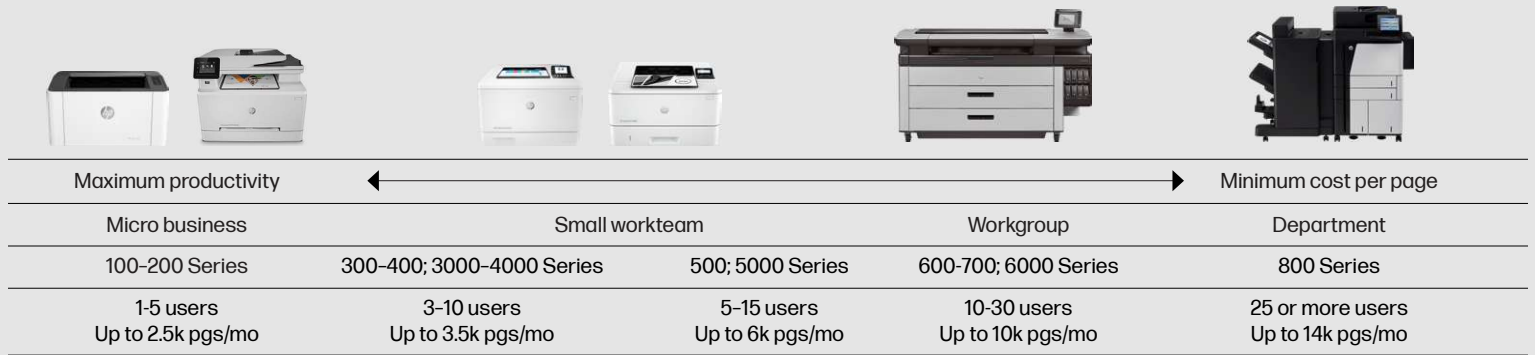## Pro-class

SMB target
- Affordable entry price for printers and toner
- 3 to 4.3-inch MFP panels
- Less robust scan/ADF
- Smart mobile printing features & cloud-based solutions

Enterprise-class

IT-managed SMB and Enterprise target
- Most secure[1]
- Investment protection and fleet-wide common UI with upgradeable FutureSmart firmware
- 8" or 10" MFP panels; robust scan/ADF
- OXP for robust solutions, full enterprise security/Web Jetadmin management

What to consider

Users	Types of documents	Function	Management
• 1-15 users • 10-30 users • 30+ users	• Mono • Color	• Single-function printer (SFP) • Multifunction printer (MFP) • Flow MFP	• Pro • Enterprise

HP product descriptors and naming

Descriptor for color
- No descriptor = mono
- Color

Product brand
- LaserJet Laser technology
- OfficeJet Ink technology

Sub-branding
- Pro: Designed for micro-small business with growing or established networks and minimal management requirements
- Enterprise: Designed for med-large business with advanced networking, security, and document management requirements

Bundles

a	=	Base
c	=	Capture
d	=	Duplex
f	=	Fax
h	=	Hard drive
n	=	Network
t	=	Tray
w	=	Wireless
x	=	SFP with network, duplex, paper tray
xh	=	SFP with x features plus HDD
x+	=	SFP with xh features plus HCI vs. paper tray
z	=	MFP with more than 2 features (most, but not all, Flow bundles have this designator)
z+	=	MFP with more than 2 features for additional bundles with same model number

Functionality
- No Descriptor = single-function
- MFP
- "Flow" descriptor represents all Flow features

Pro product families
- 100 SOHO/Personal
- 200 micro business
- 3,000/300 small workteam (lite)
- 400/500/4,000 small workteam

Enterprise product families
- 500/5,000 small workgroup
- 600/6,000 workgroup
- 700/800 department

Model number

First digit–same as family number

Pro & LaserJet Tank (1000-4000)	Enterprise (4500-8500)
• 000–099 - mono SFP • 100–199 - mono MFP • 200–299 - color SFP • 300–399 - color MFP • 500-599 - Tank mono SFP • 600-699 - Tank mono MFP	• 500–599 - mono SFP • 600–699 - mono MFP • 700–799 - color SFP • 800–899 - color MFP

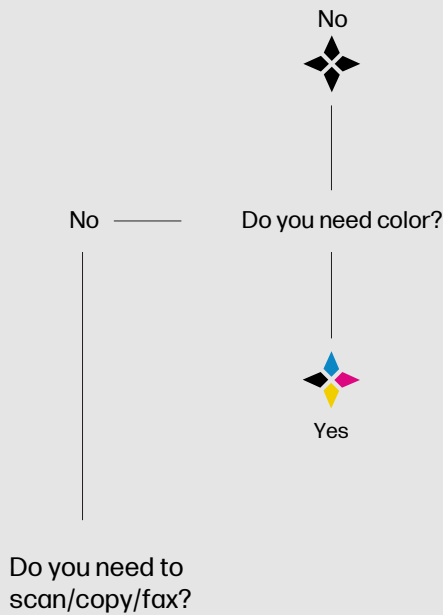## HP business portfolio

HP LaserJet family
- Small teams to departments
- From micro SMB to enterprise
- Established color and mono reliability and quality
- Great high-gloss, print shop quality
- Great value for black only printing
- Advanced security and management features
- 1-25+ users

HP OfficeJet Pro family
- Personal use and small teams in home
- Micro to small business
- HP's lowest-priced business printers
- Professional everyday quality
- Great photos on all types of photo papers
- Essential security & management features
- 1-5 users

Which LaserJet device is right for you?

No

Do you need color?

Yes

No

No

Do you need to
scan/copy/fax?

Yes

No

Do you need color?

Yes

Number of users for this device		Device models
1–5		M102, M203, NS 1001
3–10		M4001
5–15		M501, M507
10–25		M607, M608, M610, M611, M612, M712 (A3)
25+		M806 (A3)

Number of users for this device		Device models
1–5		M255
3–10		M4201
5–15		M554, 5700 Series, CP5225 (A3)
10–25		M652, M653, M751 (A3)
25+		M856 (A3)

Number of users for this device		Device models
1–5		M130, M227, NS 1202
3–10		M4101
5–15		M528
10–25		M634, M635, M636, M725 (A3)
25+		M830 (A3)

Number of users for this device		Device models
1–5		M182, M283, 8025, 9015, 9020
3–10		M4301, M578
10–25		M681, M682, M776 (A3)
25+		M880 (A3)

Tools to help you choose a printer: helpmechoose.ext.hp.com
Installed based printer upgrade: hpprinterupgrade.com