

Public Sector Insights

Together with our vendor partners, explore how our Public Sector team can support your goals this SLED buying season with solutions designed to meet the unique needs of state and local agencies as well as education institutions. We provide the expertise, technology, and collaborative support you need to drive your business.



The cloud advantage for public sector transformation

Amazon Web Services (AWS) empowers public sector organizations to do more with less—maximizing budgets while accelerating innovation across state and local government, healthcare, and education. With a secure, compliant, and pay-as-you-go cloud, AWS helps agencies move beyond legacy systems, reduce costs, and speed procurement without sacrificing control. From modern digital citizen services to connected care and next-generation learning environments, AWS enables organizations to deliver better experiences and stronger outcomes.

Governments can increase responsiveness and resilience, healthcare providers can enhance patient care and data interoperability, and educators can drive student success and research innovation. Powered by advanced data, analytics, and AI, AWS turns information into action—helping leaders make faster, smarter decisions. Backed by industry-leading security and global scale, AWS gives public sector teams the confidence to innovate quickly, adapt to change, and deliver measurable mission impact.

Contact AWS@ingrammicro.com for more information.

CISCO **PUBLIC SECTOR ELITE**

New Cisco federal authorization launching

Cisco is excited to announce the launch of its new U.S. Federal Authorization Program, designed to empower partners to sell Cisco products and services to federal government customers. This program lets qualified partners serve highly-regulated markets with confidence and establishes a framework to recognize those with expertise and experience serving US Federal customers.

Remember: January 23, 2027 is the last day for partners to transition to the new US Federal Authorization. Partners who have not met the new Authorization requirements will lose their US Federal Authorized partner.

Contact jamie.gordon@ingrammicro.com for more information.



Built for Government. Powered by IBM.

IBM partners with public sector organizations worldwide to modernize infrastructure, enhance security and deploy AI. They use hybrid cloud solutions and AI-powered automation to improve efficiency and citizen services. Key solutions include watsonx for trusted AI, Maximo for asset management and FedRAMP-authorized cloud services tailored for government compliance.

Contact jim.coleman@ingrammicro.com for more information.



Smarter video and audio solutions for government, education, and healthcare.

Jabra is a leader in helping public sector organizations deliver clearer communication and engaging experiences across government, education and healthcare through solutions like Jabra PanaCast (video solutions), Jabra Speak (speakerphones) and Jabra Evolve and Engage (headsets).

With their AI-enabled capabilities agencies can standardize AV experiences across sites, reduce “room not working” issues and modernizing spaces without major construction or complexity, helping public sector teams create dependable virtual experiences that feel as natural as being there.

Contact jabra@ingrammicro.com for more information.



Capture government workspace modernization opportunities with Logitech

As government fiscal deadlines approach, agencies are moving quickly to deploy technology that improves collaboration and workforce productivity. Logitech solutions integrate seamlessly with leading collaboration platforms including Microsoft Teams, Zoom, and Google Meet, helping agencies improve meeting environments, communication and decision-making. Many Logitech products are available in TAA-compliant configurations and via established government contract vehicles, helping you meet procurement requirements and deploy solutions.

Explore how Logitech solutions can help you support government modernization initiatives and deliver reliable collaboration experiences across agencies.

Contact logitechteam@ingrammicro.com for more information.



SAMSUNG

Display Division

Built for the boldest visions

Ready out of the box and built on the industry's most advanced microLED technology, The Wall All-In-One delivers the most premium, awe-inspiring viewing experience available today.

Stunning Picture Quality: The same cutting edge borrowed from the Wall series.

Simple Choice: The Wall All-In-One comes in three different sizes to make it easy for customers to find the size that meets their needs.

- 110" with 2K Resolution
- 146" with 2K Resolution
- 146" with 4K Resolution

Innovative All-In-One Design

All of the components needed are included in a single box:

- Built-In Speakers
- Built-In Media Player
- All installation accessories including brackets and trims

Easy Installation

With its innovative design, installation time is greatly reduced. Estimate from HQ is that it takes less than 2.5 hours when two people are installing it. We partnered with a team that installed the entire display in less than 30 minutes. We will be releasing an official installation video in the near future.

Contact Samsungb2bsales@ingrammicro.com for more information.

SAMSUNG

Mobile Division

Get optimized mobility for the way government works with Samsung.

Government agencies are undertaking transformative modernization initiatives to improve their workforces' efficiency, effectiveness and security. Samsung has mission-ready mobility solutions that improve access to data and applications. Our diverse portfolio of devices, comprehensive mobility management suite and hardened defense-grade security out of the box are built for the way governments work.

Contact samsungmobile@ingrammicro.com for more information.



How do Zebra SLED solutions deliver value to your customers?

Zebra SLED benefits include:

- Modernizing public safety & enhance campus security
- Equipping first responders with mobile devices for e-citation, incident reporting and real-time data access.
- Improving evidence tracking and chain-of-custody with barcode and RFID labeling.
- Enhancing campus security with robust ID solutions and mobile communication.
- Empowering mobile workforces
- Boosting efficiency for field workers with rugged mobile computers for work order management and data capture.

That's just the short list. Reach out to us for more ways we help you deliver value to your SLED customers.

Contact ZebraMD@IngramMicro.com for more information.

