

Lenovo Top Choice

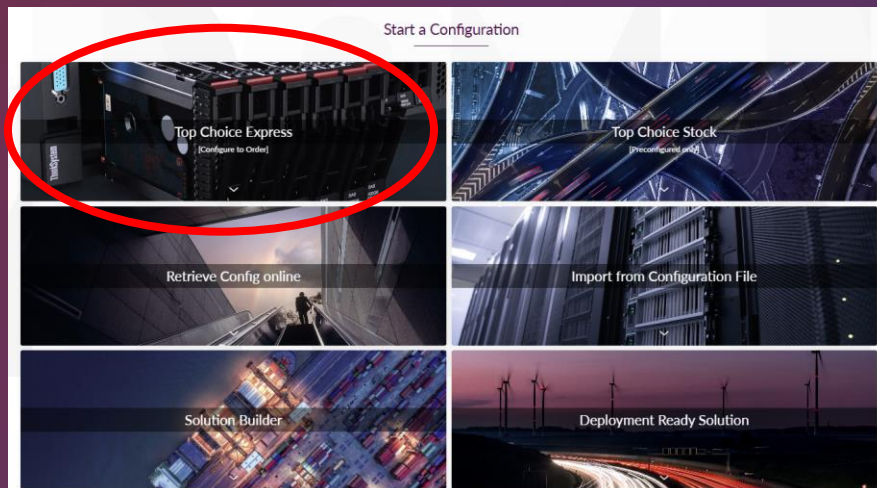
Smarter
technology
for all

Lenovo

The right products, at the right price, exactly when you need them.

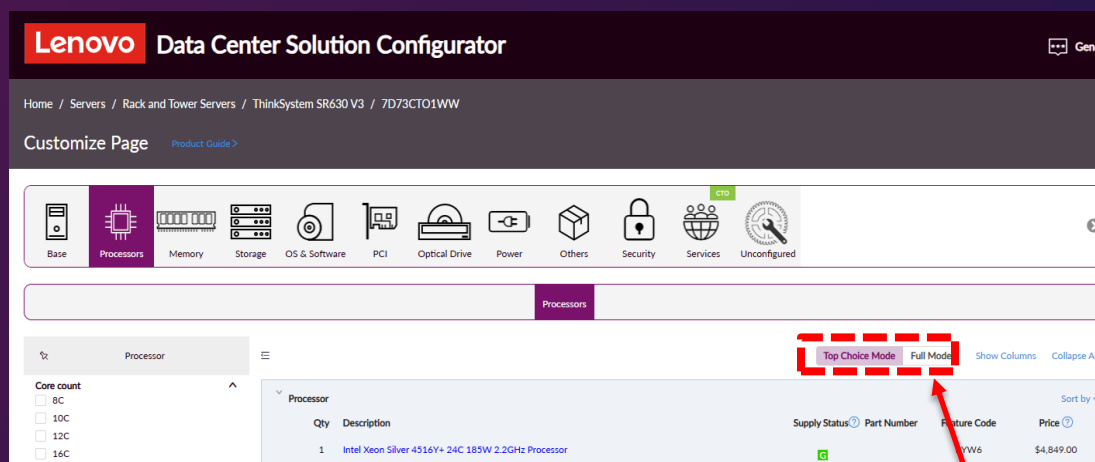
What is Top Choice?

- A quick ship offering in the online public DCSC configurator
- Functionality is the same as Configure to Order
- Top Choice orders (Order to Ship) are shipping under two weeks!
- Offering is focused on Lenovo's Top Selling Servers and Storage options



Who is Top Choice Designed for?

- All Lenovo Customers in all Geos can benefit from using Top Choice
- Top Choice Express
 - For Lenovo sellers and partners
 - CTO with desired hardware components
 - Faster than traditional CTO
 - Built by and shipped from Lenovo manufacturing



** Note: If Top Choice is unable to build desired configuration, customer can easily transition over to regular CTO mode by selecting "Full Mode"*

Why Lenovo Top Choice?

Proven Winners, Ready to Sell

We've done the research for you—a curated selection of top-selling servers, storage, software, & services

Faster, Easier Ordering

Quickly find, configure, and purchase Top Choice options via the Data Center Solution Configurator

Optimized Inventory, Ready to Ship

Inventory updates 3x a day, ensuring faster delivery & product availability when you need it

Transparent, Competitive Pricing

No guesswork—get the best pricing upfront from pre-negotiated costs, rebates, & cost relief

