# Objective

- Recruit new accounts

## Value to partners

- 90-day FREE financing for the next 6 months.
- Standard 60-day FREE financing

### Value to sales

- Increase margin
- Open-up new opportunities

# Increase awareness

### Lenovo Partner Credit

Take advantage of the Lenovo Partner Credit Program, and gain an advantage over the competition





Eligible partners get 60-day interest free terms for all Intelligent Device Group (IDG) and Infrastructure Solutions Group (ISG) purchases.



### What are the benefits of Lenovo Partner Credit?

- EXCLUSIVE 60-DAY INTEREST-FREE TERMS on all Lenovo products
- Free cash at 0% costs absolutely no interest costs, no fees

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Terms and conditions \*Subject to credit approval

- · Conserve cash and increase working capital · Credit lines:
- 1. Up to \$500,000 with simple 1 page application 2. Over \$500,000 will require additional
- financial information
- Line can be used for other products at distributor standard terms - other products not sponsored by Lenovo.

### How can I get started?

To learn more about Lenovo Partner Credit, a program of DLL, visit the website: https://info.go.dllgroup.com/ commercial-finance-lenovo-us-en

### Who do I contact?

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# better together