



Microsoft Defender Enablement



Engagement Scope

Designed as a fixed-scope offering, this engagement provides a streamlined implementation of **Microsoft Defender XDR** to enable advanced threat analytics, automated investigation/remediation, device and identity telemetry, and cloud-app visibility. It is focused on deploying core Defender capabilities aligned with Microsoft best practices, enabling the customer to gain stronger protection, reduced complexity, and a modern Zero-Trust-aligned security posture.

Timeline

Approximately
4 weeks



Project Initiation & Discovery

1. Review current Microsoft 365 tenant security posture
2. Validate licensing eligibility for defender workloads
3. Identify high-risk gaps and configuration dependencies
4. Confirm user count, domain configuration and endpoint



Defender Configuration & Enablement

1. Microsoft Defender for Office 365
2. Microsoft Defender for Endpoint
3. Microsoft Defender for Identity
4. Microsoft Defender for Cloud Apps



Validation & Knowledge

1. Validate policy application and enforcement
2. Confirm alert generation visibility
3. Perform configuration health checks
4. Resolve deployment issues within scope
5. Conduct handoff session with Customer stakeholders.

Deliverables



Microsoft Defender enabled and configured



Unified Protection



Faster Threat Detection and Response



Lower Complexity



Stronger Zero Trust Posture



Project Close-out documentation

Why Ingram Micro?

Ingram Micro's partnership with Microsoft is supported by top-tier certifications, extensive marketplace capabilities, and comprehensive support services. This positions us as a trusted partner for channel providers and end customers looking to fully leverage cloud solutions.



Microsoft Authorized Distributor

As an official distributor for Microsoft, Ingram Micro enables partners to easily access, deploy, and support Microsoft solutions, complete with localized billing and dedicated technical expertise.



Microsoft Solutions Partner Designations

Ingram Micro has earned Microsoft Solutions Partner status across critical Microsoft domains, highlighting our proven technical capabilities and consistent customer success.



Specialized training and certification programs

We offer extensive training, certification support, and enablement resources, empowering partners to rapidly build and scale their practices.



Advanced specializations

Ingram Micro holds two Azure Advanced Specializations. Achieving and maintaining these specializations validates our deep technical expertise and unlocks significant financial



Comprehensive partner benefits

Ingram Micro provides partners with robust pre-sales enablement, professional services, practice-building guidance, exclusive services, promotions, lifecycle support, and direct engagement with technical experts.

Simplify Defender Enablement

Ingram Micro helps you guide customers through every step of their security journey—from assessment to optimization. Our fully managed, Microsoft-funded engagements remove the complexity of enablement so you can focus on delivering results.



Contact at ms-security-ambassadors@ingrammicro.com

