Q1 PUBLIC SECTOR
SLED Promotions

INGRAM MICRO® PUBLIC SECTOR



READY TO AMPLIFY YOUR OPPORTUNITIES DURING THE SLED BUYING SEASON?

Our Ingram Micro Public Sector team is ready to support your goals this buying season and give you a leg up on your competitors. View our vendor partner promos to start boosting your SLED sales today.

AMAZON WEB SERVICES

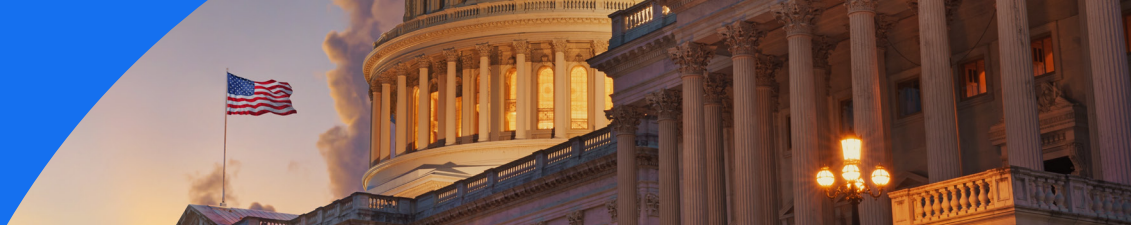
aws

Manage IT costs, enhance data security and modernize operations with AWS.

Amazon Web Services (AWS) plays a significant role in the public sector, providing cloud solutions to government, education, nonprofit and healthcare organizations. Here are some key aspects of AWS in the public sector:

- **Government:** Supports over 7,500 U.S. government agencies with secure, compliant cloud solutions, which help improve efficiency, reduce costs and drive innovation.
- **Education:** AWS partners with more than 14,000 educational institutions worldwide, offering flexible solutions for IT infrastructure, online learning, data security and student management.
- **Nonprofits:** Empowers nonprofits to expand their impact globally by providing tools for donor insights, research acceleration and program optimization.
- **Healthcare:** Supports the improvement of patient care, accelerating research and ensuring data security and compliance.
- **AWS Public Sector Partner Program:** Helps public sector businesses grow by validating their cloud-based solutions and aligning with AWS public sector sales, marketing and funding teams.
- **Events and learning:** AWS hosts events like the AWS Summit in Washington, D.C., where public sector leaders can engage in interactive learning, network with industry experts and explore innovative solutions.

Email **nichole.price@ingrammicro.com** and **sean.whiteman@ingrammicro.com** for opportunities.



CISCO

CISCO
PUBLIC SECTOR ELITE

Maximize your E-Rate dollars by selling Cisco.

Cisco knows that, for two decades, E-rate funds have made tech more affordable for schools and libraries across the U.S. In that time, many have discovered how to make the most of the E-rate dollars. Cisco has taken their input—as well as recommendations from E-Rate consulting firm Funds for Learning—and developed this list of top tips for E-rate success:

- Know the updated budget calculation for your school or library.
- Assess resources and decide who will manage your application.
- Engage your stakeholders, take a step back and consider the bigger picture.
- Plan and design your network to align with your vision, goals and priorities.
- Know that the application deadline opened January 15 and closes March 26, 2025.
- Know the Distance Learning & Telemedicine Grant opened with a deadline of March 6, 2025.

Email **stephanie.huffman@ingrammicro.com** and **jamie.gordon@ingrammicro.com** for opportunities.

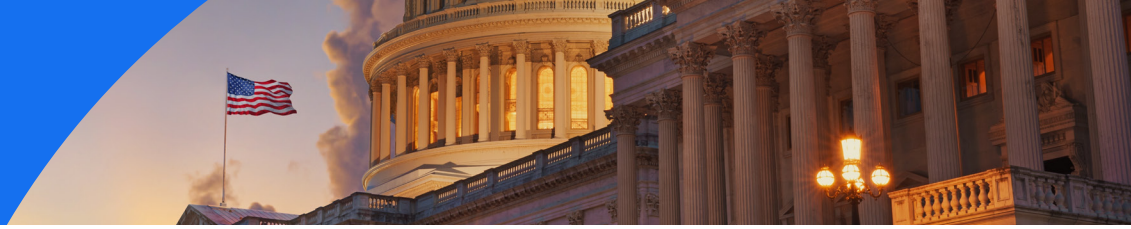
DELL TECHNOLOGIES FEDERAL

DELL Technologies
FEDERAL AUTHORIZED DISTRIBUTOR

Refresh with AI-enabled Dell PCs.

Dell makes PC refreshes easier than ever with their new Pro Laptop Family with Windows 11 Pro. Coined as the simplest end-to-end PC portfolio in the AI era, the Dell Pro Laptop Family offers a unified approach across client PCs, displays, peripherals and services. It'll give you a clearer understanding of a particular product line, making it easier to help your customers find the products needed to solve their challenges. In addition, it is fully integrated with the Dell Technologies Partner Program, allowing you to work towards metal status immediately.

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GVISION

Customize TAA-compliant touchscreen and LCD display solutions with GVision.

GVision USA knows the public sector and how resellers can win in it. Why choose GVision:

- **Free shipping:** For All TAA-compliant products GVision actively offers promotions to enhance the purchase experience. All customers who purchase TAA-compliant products during Q1 will receive free shipping.
- **LED Spare Part Plan:** Purchase additional spare units at flexible, percentage-based rates to meet your specific maintenance needs.
- **2-year extended warranty:** Add this optional warranty anytime within the standard 3-year coverage to provide extra protection for your mission-critical devices.
- **Advanced swap plan:** For uninterrupted operations, access discounted refurbished units for quick and cost-effective replacements, minimizing downtime.

Explore more at **https://gvision-usa.com/taa-compliant/** or speak with our public sector expert to discover how GVision delivers secure, reliable and customizable solutions for the SLED market.

Email **roman.hall@ingrammicro.com** for opportunities.

Quarterly promotion: During the first quarter, all TAA-compliant products qualify for free shipping. **LED Spare Part Plan:** Purchase additional spare units at flexible, percentage-based rates to meet your specific maintenance needs. Spare parts must be ordered together with the main order.

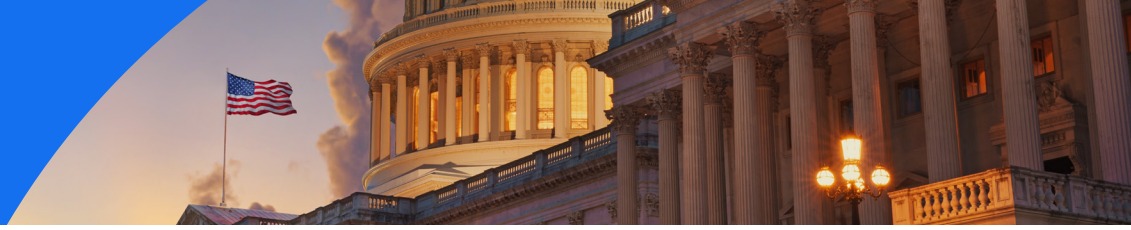
HP

Leverage Intel and Windows 11 solutions for Public Sector with HP.

HP, in partnership with Intel and Microsoft, offers comprehensive technology solutions tailored for federal, state and local government agencies. These solutions address current security and hybrid work challenges, while driving future innovation. HP provides secure, sustainable technology solutions that fit the needs of all print and personal computing users, including those in hybrid work models.

Get a robust hardware and software security solution, including HP SureClick Enterprise and HP Wolf Security, which provide advanced threat containment and endpoint security. HP's solutions are designed to protect government and citizen data with the highest levels of security.

Email **hppsgteam@ingrammicro.com** for opportunities.



HPE ARUBA NETWORKING

Ramp-up your SLED opportunities with HPE Aruba Networking.

HPE Aruba Networking provides networking and security solutions for state, local and federal government agencies in the U.S. This powerful offering delivers what these sectors need to meet today's challenges.

More reasons to partner with HPE Aruba Networking and Ingram Micro for SLED:

- **Secure:** Built-in zero trust and SASE protect sensitive data while ensuring compliance with evolving state and local government regulations.
- **Simple:** With Aruba Central, manage their network from a single cloud-native dashboard.
- **AI-powered:** Solutions that ensure seamless connectivity and performance for high-density environments like schools, libraries and government facilities.
- **K-12 opportunities:** E-Rate funding for education.
- **Discounts:** The SLED Contracts Partner Program offers competitive savings.
- **Refresh:** Customers can trade in old access points (HPE Aruba Networking and competitors) for credit toward new HPE Aruba Networking APs.
- **SPIFs:** Earn cash SPIFs for selling HPE Aruba Networking products via the HPE Engage & Grow Program.

Email **michael.herb@ingrammicro.com** for opportunities.

IBM

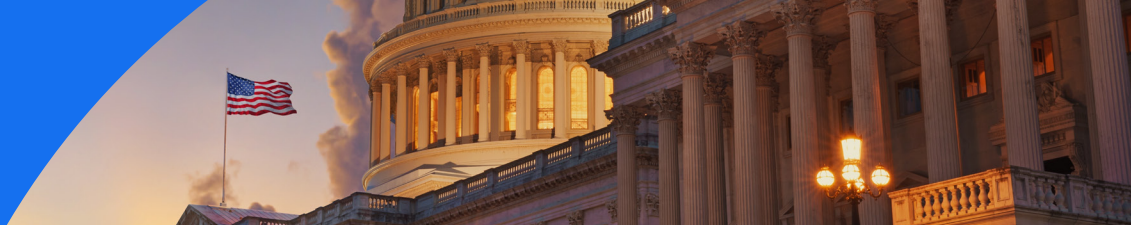
Increase agility and resilience with AI and hybrid cloud solutions for government and education with IBM.

IBM is aligned with governmental development of initiatives to deliver better citizen services through responsible and generative AI solutions. This can help increase efficiency, optimize workloads and build trust within the public sector. IBM provides IT services and support to governments around the globe, in segments that include:

- Tax and revenue management
- Citizen services
- Healthcare services and social programs
- Critical infrastructure
- Education
- Public safety and judiciary
- National security and defense

Our technology experts work with stewards in central, state and local governments, building on decades of innovation and co-creation in transforming data centers, boosting cybersecurity and offering cost-effective, end-to-end IT solutions.

Email **ibmsw-recruit@ingrammicro.com** for opportunities.



LOGITECH

Trust Logitech for state and local government collaboration solutions.

Logitech has long been trusted by governments worldwide for reliable, cost-effective and high-quality technology solutions. Our award-winning designs simplify user experiences, boost adoption and minimize help desk issues. When you partner with Logitech to serve your state and local government customers, we deliver:

- Standards-based compatibility that ensures plug-and-play integration with devices, platforms and systems.
- Optimized user experiences through strategic partnerships with Microsoft, Zoom, Google, Apple and more.
- Prioritized security with TAA/NDAA-compliant solutions, ensuring technology meets procurement standards and safeguards data.
- An extensive portfolio that adapts to any workspace—office or remote—supported by robust warranties, 24/7 service options and centralized management tools.
- A commitment to sustainability with eco-friendly solutions that support government efforts to reduce carbon footprints.

Learn how Logitech solutions help state and local governments build inclusive, technologically advanced workplaces for the benefit of employees, citizens and the environment.

Email **logitechteam@ingrammicro.com** for opportunities.

PALO ALTO NETWORKS

Help your partners learn how to secure web browsers and new hybrid workspace with Palo Alto Networks.

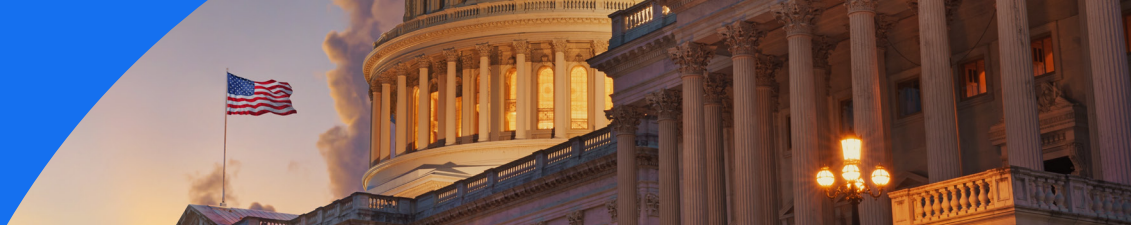
Palo Alto Networks knows that work for SLED customers has fundamentally changed. Hybrid work has become the norm, bringing with it increased reliance on unmanaged personal devices, vulnerable web browsers and complex cloud infrastructures. These shifts have introduced new risks, leaving security teams grappling with visibility and control.

Palo Alto Networks recently commissioned research to uncover the nuances of today's challenging hybrid work environments. The findings reveal:

- **Lack of visibility:** Unmanaged personal devices obscure critical insights.
- **Web browser vulnerabilities:** Everyday tools open doors to potential threats.
- **Cloud complexity:** Rapid adoption creates unforeseen gaps.

We have an infographic you can share with your customers to help them discover the hidden dangers in consumer web browsers, personal devices and hybrid work. Ask our team for the download.

Email **paloaltonetworks-us@ingrammicro.com** for opportunities.



SAMSUNG

SAMSUNG

Help schools make the grade with display and mobile solutions that elevate learning environments with Samsung.

Samsung is aware that today's students are more technologically advanced than ever before. By using the right tech in the classroom, you can engage them in rich, immersive, relevant experiences that bring learning to life. Samsung offers:

- **Solutions that drive educational impact:** Interactive displays, coupled with good teaching practices, immerse students in rich and relevant opportunities; teachers use Samsung interactive displays to enhance presentations that offer students hands-on learning.
- **Flexible, intuitive technology at scale:** From interactive displays to tablets and computers, Samsung products work seamlessly together and with existing infrastructure.
- **Powerful partnerships that drive innovation:** Samsung has partnered with Google, Microsoft and Intel to create powerful devices and learning tools that inspire learning.
- **Simple, seamless and easy to deploy:** IT admins can set up new devices across your institution with minimal effort, placing the right tools in the hands of students and educators.
- **Reliable and dependable:** Get technology solutions that are backed by a long-standing, high-performance brand with opportunities to evolve with the unique needs of your institutions.

Email **samsungb2bdisplays@ingrammicro.com** for opportunities.

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