

Q1 VENDOR UPDATES & Educational Opportunities



View our vendor partner educational opportunities and vendor updates to start boosting your learning today.

FORTINET



Free cybersecurity training.

Take advantage of Fortinet's free, self-paced advanced training for security professionals. The curriculum includes courses for:

- Security-driven networking
- Adaptive cloud security
- AI-driven security operations
- Zero-trust network access

Completion of these courses will help cybersecurity professionals defend their networks against a wide range of ever-changing threats.

On-demand labs within self-paced courses.

These labs are available for purchase. For details, including terms and conditions, visit Fortinet's [partner portal](#). As a Fortinet-authorized training center, Ingram Micro makes it easy for you to purchase on-demand labs and other Fortinet training courses through the [course library](#).

To find out how, contact our team today at FortinetMD@ingrammicro.com.



MICROSOFT



One platform for dynamic defense.

Partner with Ingram Micro and Microsoft to offer the end-to-end security operations your customers need to improve their security postures and address modern cyberthreats. Microsoft's unified security operations platform integrates Microsoft Sentinel, Defender XDR, Security Exposure Management, Security Copilot and Threat Intelligence into one unified experience, giving your customers:

- A unified incident queue and single data model
- Guided investigations and response
- Continuous risk assessments and attack path modeling
- Automated protection and remediation
- Global threat intelligence

Microsoft's platform streamlines security management, enabling customers to:

- Easily implement improvements with step-by-step guidance—even single-click actions.
- Gain full visibility into threats, improve prioritization and drive rapid, holistic responses across multiple security layers and domains.
- Use cybersecurity-specific AI automation to proactively disrupt threats, guide incident investigations and reduce task times from hours to minutes (or seconds).

Let us help you strengthen and streamline your Microsoft security offerings.

To get started, contact the **Ingram Micro Microsoft Security team** at MS-Security-Ambassadors@ingrammicro.com.

CISCO



Connect and protect your customers.

Cisco and Ingram Micro want to empower your growth and help your customers thrive in a digital-first world. From its XDR platform to state-of-the-art SD-WAN solutions, Cisco delivers advanced, robust security that reduces risks, improves operational efficiency and protects your customers at every step.

To learn more, contact our Cisco team at CiscoTechnicalConsultants@ingrammicro.com.

