



Ingram Micro - Zebra Demo Program

As part of Ingram Micro's value added services, we offer exclusively to our partners the Ingram Micro Zebra Demo Program. Using this program, Ingram Micro Partners can request Zebra units free of charge for a 30 day testing period to help select the correct device that answers the End-Customers' needs by:

- → Running a pilot for a deal or project
- → Providing a live demonstration for customers
- → Showcasing the device on a virtual or physical event
- → Training sales and technical teams on the technology
- → Finding the best fit unit for your customer needs
- → Testing with customer software

If you are interested in requesting a Zebra Demo Unit, please contact our Zebra Team via email at <u>Zebra Technologies@ingrammicro.com</u>. Our Zebra team can walk you through the demo process to have the unit in your hands as quickly as possible. Please be prepared to answer the following questions:

- → Which end-customer is this demo opportunity for?
- → How many units would be purchased if testing went well?
- → Is this opportunity registered with Zebra?









Contact Us
Zebra_Technologies@ingrammicro.com