



AWS Readiness Assessment Program

Your guide to effective cloud migration and accelerated digital transformation.



Embracing cloud technologies isn't just about staying current; it's about unlocking unprecedented opportunities for growth and innovation. And by moving your customers to the cloud or accelerating their modernization journey, you're not just keeping pace with industry trends—you're positioning them for sustained success in a rapidly evolving market.

To achieve this, having both technical expertise and robust go-to-market support is crucial. Equipping your team with the essential tools, knowledge and strategies ensures they can effectively engage and sell to customers, addressing client needs and driving successful cloud migrations and modernization efforts.

With Ingram Micro as the leading global AWS distributor with AWS Migration Competency, you can embark on this journey with confidence, knowing that you have a trusted partner dedicated to your success. We're committed to empowering partners at every level with the tools, resources and enablement programs they need for successful migrations to AWS cloud. Whether you're just starting out or already advanced in your journey, our comprehensive support ensures you can navigate every stage with assurance.

Partner with Ingram Micro, the top global AWS distributor with AWS Migration Competency, and help your customers start their cloud journey with confidence. We're here to help you with the tools, resources and support you need for a successful AWS migration, no matter where your customers are in the process.



Ingram Micro's cloud migration framework



● Phase 1 Assess your readiness

Kickstart the cloud journey with an AWS Cloud Readiness Assessment to uncover the business value of migrating to AWS. Begin with a Migration Assessment Program (MAP) or Optimization and Licensing Assessment (OLA) to analyze your end-customers' existing infrastructure, including their data, workflows and applications. Additionally, OLA is leveraged to understand license entitlements and optimizing costs before and after migration. Ingram Micro will help you identify potential challenges or roadblocks to migration and develop a customized migration plan tailored to your customers' business needs and goals, showcasing enhanced operational efficiencies, cost savings, scalability, data security and compliance.

● Phase 2 Migrate and modernize your workloads

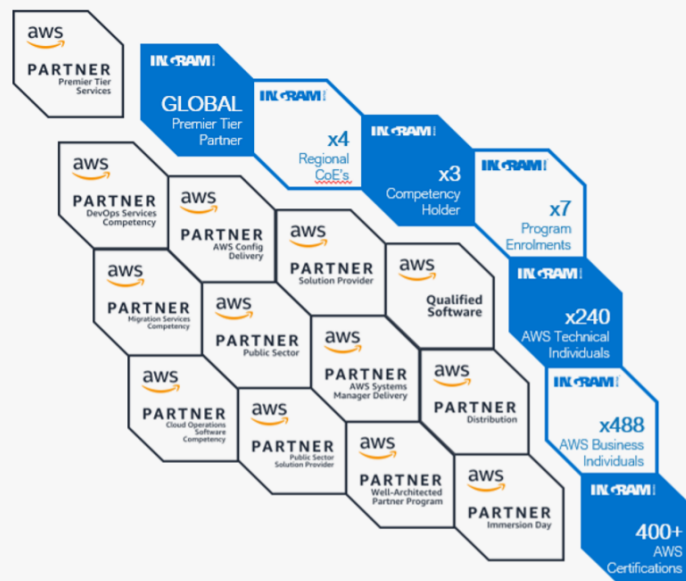
Continuous alignment with evolving requirements, ensuring sustained relevance throughout the cloud migration and transformation journey, is at the core of our methodology. Leverage our exclusive Accelerated Migration program, strategically designed to streamline cloud migrations while seamlessly advancing modernization efforts. Grounded in a proven framework featuring a shared technical delivery model, programmatic governance and technical assurance, our program is tailored to support your customers' journey from cloud migrations to infrastructure, database to business application modernization.

● Phase 3 Repeat and optimize

Receive strategic guidance on utilizing the Well-Architected Partner program from AWS to identify new opportunities for keeping your end customers on track with their modernization journey, enhancing their existing cloud architecture and ensuring ongoing best practices for infrastructure modernization.

With Ingram Micro, your customer's cloud migration journey is fully supported, empowering you to achieve your goals efficiently and effectively, with incentives and credits extending across all programs.

The Ingram Micro advantage



Distinguished AWS expertise

2023 AWS Distributor Partner of the Year for Global and North America (for two consecutive years running). Backed by 13 AWS Service Validations, 6 AWS Competencies, and over 400 AWS Certifications, demonstrates our expertise in providing exceptional cloud solutions and enablement structure for overall success.



End to end
migration
support

From scoping and planning to seamless execution, we offer comprehensive tools, services and support for efficient migrations.



Integrated
Professional Services
support

In addition to migration services, we offer project management, end to end project delivery, resource augmentation, optimisation, lifecycle services and managed services.



Comprehensive
business
support

Our suite also includes pre-sales and bid support, vendor funding, financial services assistance, sales enablement, go-to-market support, lead generation, customer success and a catalogue of pre-built solutions.

Find the perfect cloud migration path for you

Schedule a chat with our team of experts today to get started.

Get started