

# Monetize technology lifecycle management with Ingram Micro CARE as a Service



Do you want to help your customers speed up transformation, time to market and scale? The Cisco Customer Adoption Renewal Experience (CARE) team at Ingram Micro has the solution—**CARE as a Service**.

This CX service lets you leverage Ingram Micro resources to help reduce churn through full technology adoption, fostering natural upsell and cross-sell opportunities.



## Here's what's included:

- Ingram Micro technical-led software portfolio overview and activation
- Dedicated Ingram Micro customer success manager (CSM)
- Dedicated Ingram Micro technical adoption executive (TAE)
- Up to 6 customer cadence calls (i.e., success reviews)
- Up to 3 technical enablement trainings (1 hour each)
- CSM and TAE omni-channel support (Teams chat, email and tool access)
- Automated consumption information
- Customer success plan tracking
- Customer health score tracking

Adding up all the value with the Ingram Micro CARE as a Service offering easily exceeds **\$5,000 per customer engagement**. But don't take our word for it. Instead, you should **try it for yourself**. We're offering credit memos to the first 20 security opportunities\* into the program with a PO. Let us prove how valuable this opportunity is to you and your customers.

Speak with an Ingram Micro CARE specialist today.

[Contact us](#)

\*Offer not available to certified partners