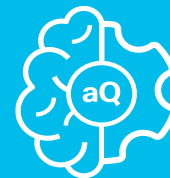




AutoQuote Longtail Promotion



Eligible Offers:

Smart Net Total Care (SNTC Family) & TNC/TNC+ Catalyst Software (DNA) renewals only

Eligible Quote Value:

Incumbent, 11-23 month renewal opportunities with a total list price of less than \$15K USD (or equivalent)

Eligible Partners:

All AutoQuote® Partners and Distributors

Eligible Regions:

AMERICAS, EMEA, ASEAN, Greater China, Korea, ANZ, India

Eligible Quotes:

Only quotes (quote numbers) generated by Cisco's AutoQuote® program are eligible

Simplified, automated and faster

We are excited to announce updates to the AutoQuote Longtail Promotion leveraging Cisco's AutoQuote® program. AutoQuote® contributes to the maturity of digital renewals practices by automating renewal quoting in Cisco Commerce platforms

Starting November 1, 2023, promotional pricing will be automatically applied in CCW-R to qualifying AutoQuotes as outlined in the promotion overview

Resources

Questions about the Longtail Promotion? Contact your RM, PRM, PRDM, PSSM or [Customer Service Hub](#)

Questions about Cisco's AutoQuote® program? Contact regional mailers for assistance:

AMERICAS: autoquote-amer@cisco.com

APJC: autoquote-support-apjc@cisco.com

EMEA: autoquote-support-emear@cisco.com

Learn more about AutoQuote®:

https://www.cisco.com/c/m/en_us/successhub/autoquote.html

[How to Find AutoQuotes Quick Reference Guide](#)