



Ingram Micro: The competitive edge



How Ingram Micro is committed to your Fortinet success

Did you know that Ingram Micro has set a new industry benchmark by becoming the first U.S. distributor to achieve Fortinet's Engaged Preferred Services Partner (EPSP) designation? This prestigious recognition underscores Ingram Micro's superior expertise and commitment to:

- Delivering top-tier cybersecurity solutions
- Enhancing their competitive edge
- Reinforcing customer confidence

But also—this recognizes **our commitment to you**. As your value-added distributor partner, we don't compete to own the end-user relationship—**we are here to empower your success**.

Ingram Micro services: Your cybersecurity toolbox

Ingram Micro understands that a custom approach to cybersecurity is paramount to the success of you and your customers. Ingram Micro's cybersecurity services do just that—we provide you the tools to make sure your customers are safe, including vulnerability assessments, network security and incident response.

The Ingram Micro services value

Need more? Here are a few additional reasons why Ingram Micro services are the right choice for you:

- 1. Turn-key solution:** Comprehensive deployment that doesn't require any custom SOW.
- 2. Faster ROI:** Schedule deployments sooner and start reaping the benefits immediately.
- 3. Cost efficiency:** Avoid unnecessary costs tied to deployment delays and increase reseller margins.
- 4. Empowering teams:** Ingram Micro provides knowledge transfer during deployment.

Our partnership with you is vital to stopping cyberattacks before they start. Contact the Ingram Micro Services team to handle your Fortinet service registration submissions, quote requests, product info or custom statements of work. Ingram Micro Services can be reached at USServices@ingrammicro.com or (800) 456-8000 ext. 76094, or visit our [Ingram Micro Cybersecurity professional services page](#) to learn more and book an appointment with our team of experts.