

# Go Google Cloud Platform with Ingram Micro

Discover how we can help you do more with the fastest growing cloud vendor in the world



Simplify and accelerate your IaaS journey at every step with our dedicated Google Cloud Platform (GCP) support and extensive portfolio of partner resources. From executing a multi-cloud strategy to focusing on specific industry solutions, we can help you solve the biggest challenges, including tailored services for partners that are considering migrating and modernizing customer workloads on GCP.

## Why Ingram Micro?



### Deep, global expertise

- Google partner since 2015
- Over 70+ Google certifications
- 1,500 dedicated cloud specialists worldwide



### Streamlined operations

- Simplified purchasing experience
- Easy transfer process



### Technical support

- Free technical support for Google Cloud, Workspace and Chrome from our Modern Support Team



### Practice Development

- Guidance on PA tier upgrade, certifications and specializations
- FUEL Program (U.S.)



### Incentives and Promotions

- New partner signing bonus
- End customer add promotions
- MDF funding
- Discounted migration SKUs



### End Customer Growth Incentives

- Access to professional services offerings via our COE
- Distribution-led marketing
- Incentives for new end customer adds



### Sales Support

- Access to pre-sales solutions architects
- Vertical expertise

See other side

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## Why Google Cloud Platform?



### 45% Google Cloud YoY growth

- Google Cloud is the fastest growing cloud vendor in the world.



### Market leading data capability

- Organizations choose Google Cloud to build their data cloud for its ability to fuel data-driven transformation like no other solutions on the market today.



### 35% Partner YoY revenue growth

- Google Cloud partners reported above average year-over-year revenue growth.



### Industry focus

- Google offers specific industry solutions, improving efficiency, reducing cost, empowering new business models and capturing market opportunities.



### Open and scalable

- Google heavily commits to open source, hybrid cloud and multi-cloud solutions, allowing partners to run customer applications and workloads in any environment.



### Continual investment

- Google invests in IaaS and PaaS solutions and is rapidly expanding its capabilities, providing partners with opportunities to accelerate and innovate their business.

## Ready to scale?

Connect with us to become a Google Authorized Partner and expertly build your GCP business.

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