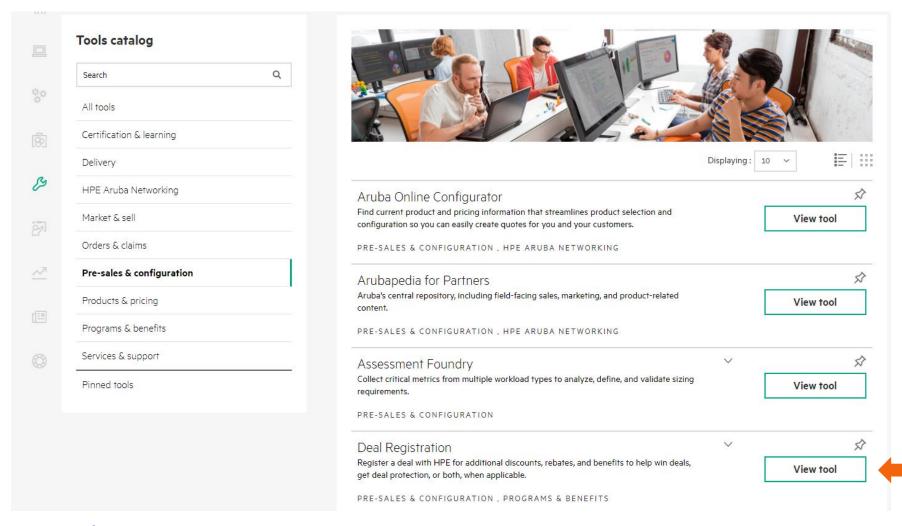
# Integrated Quoter with GreenLake



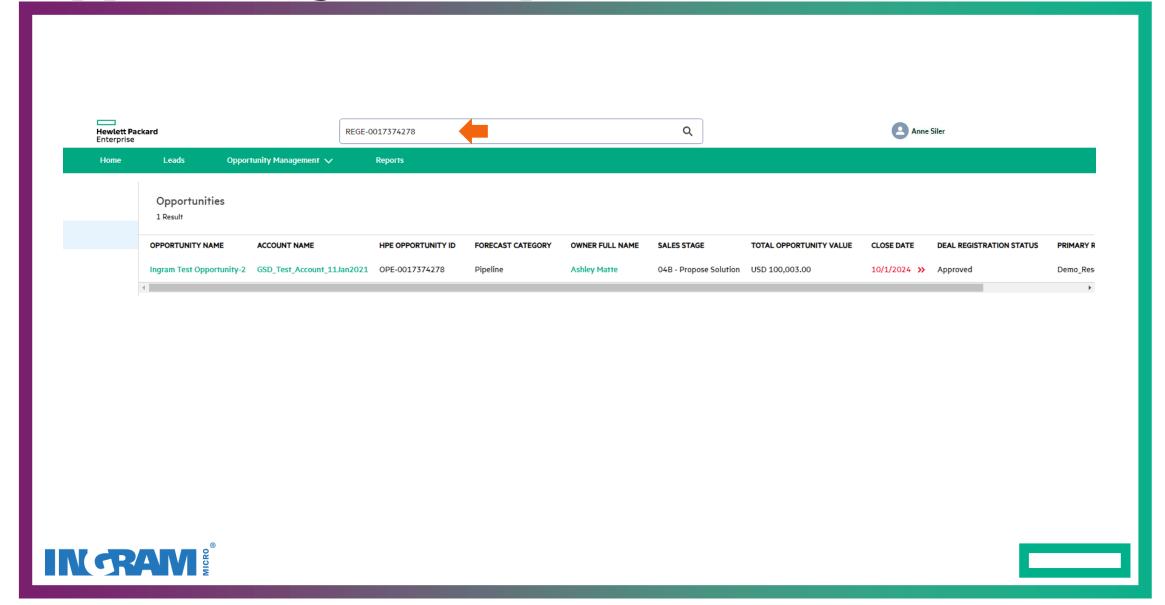


# **Integrated Quoter**

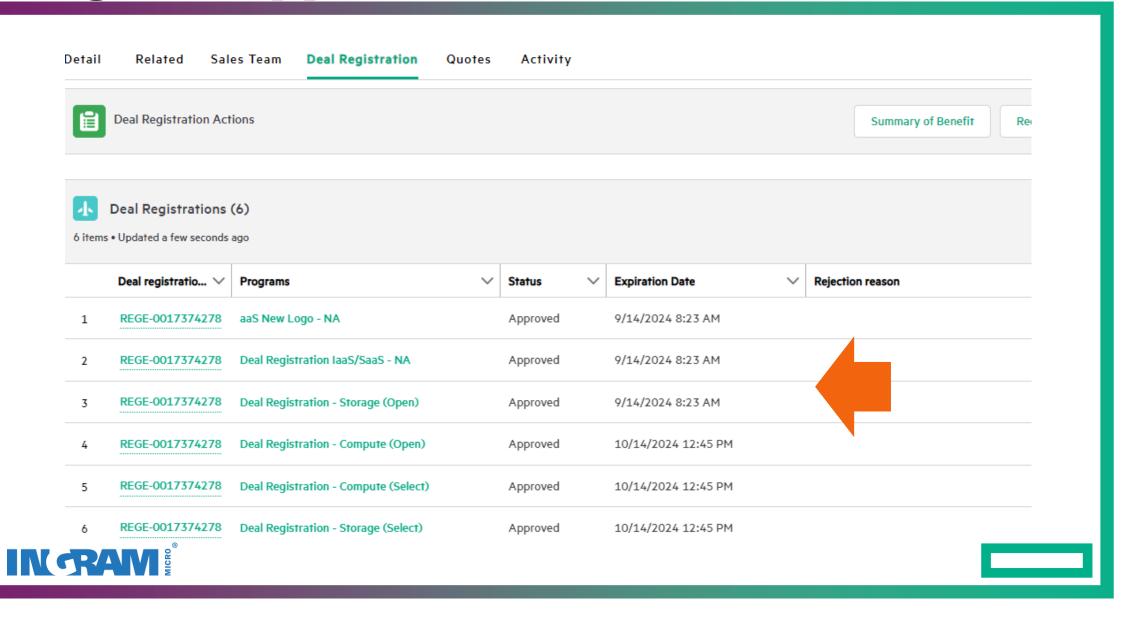




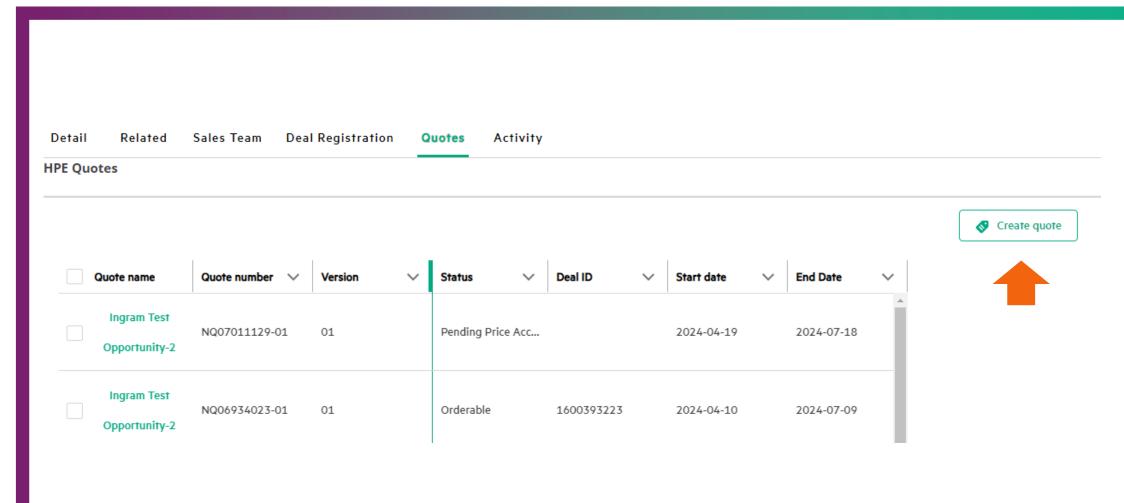
# **Opportunity Lookup**



# **Program Approval Verification**

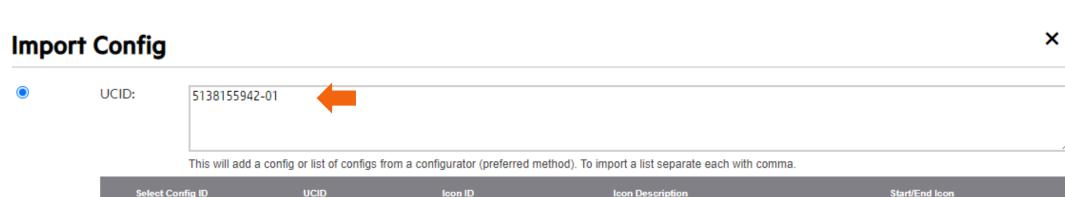


# **Create Quote**





# **Upload UCID**



Select Config ID	UCID	Icon ID	Icon Description	Start/End Icon
$\checkmark$	5138155942-01	I138155936-01	Location1	Start
$\checkmark$	5138155942-01	I138155943-01	Location2	Start
$\checkmark$	5138155948-01	I138155946-01	EndBOM-1_Location1	End
$\checkmark$	5138155948-01	I138155947-01	EndBOM-1_Location2	End

O ICON ID: Example 1103208859-01

This will add an ICON ID from a configurator. Note that icons for HPE GreenLake self-service (IQ) config cannot be imported. Use UCID instead.

Reset Add To Quote



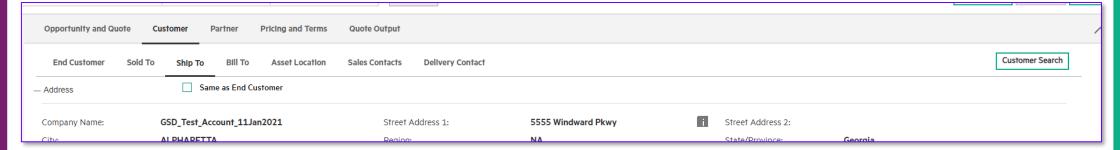
Shows a UCID with multiple Icons/Locations.



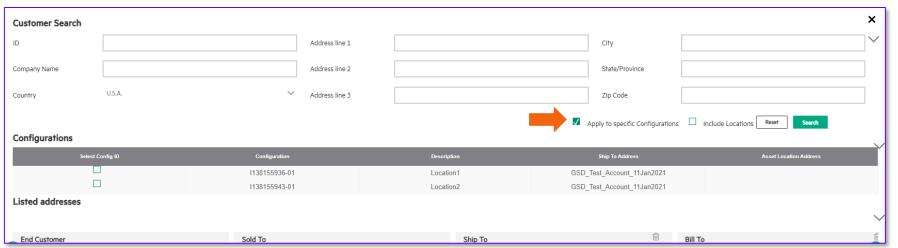


# **Ship To**

### Customer -> Ship To -> Customer Search



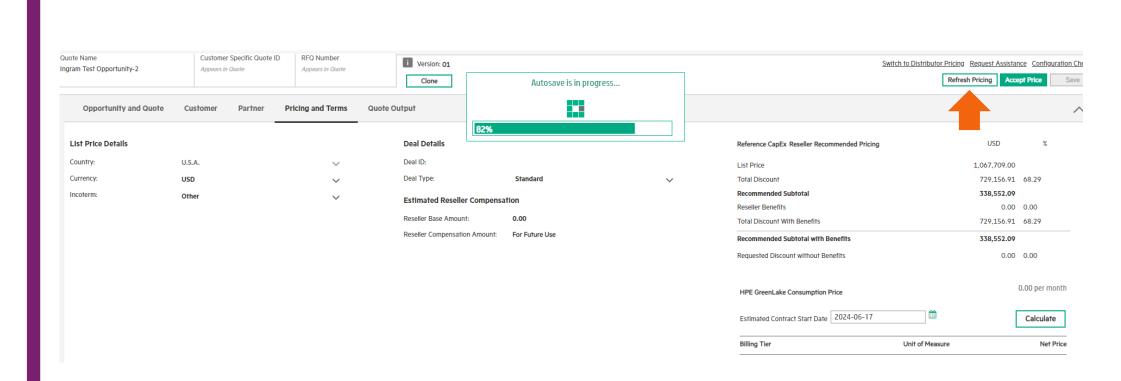
### Enter Address Manually or Search for Customer Location on each Icon





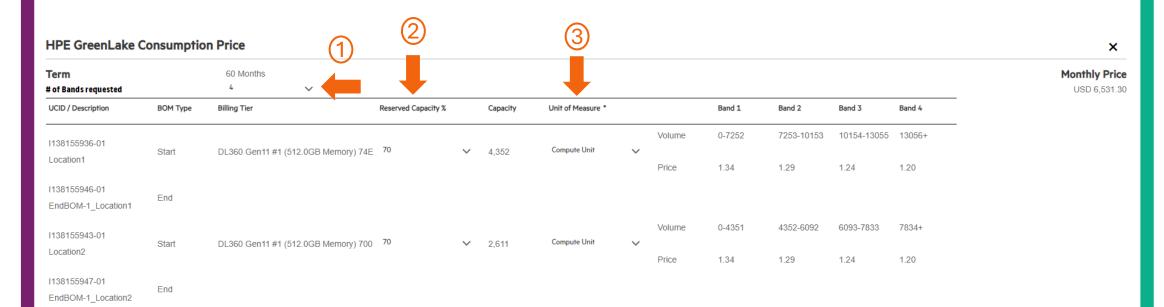


# **Refresh Pricing**





### **Calculate**





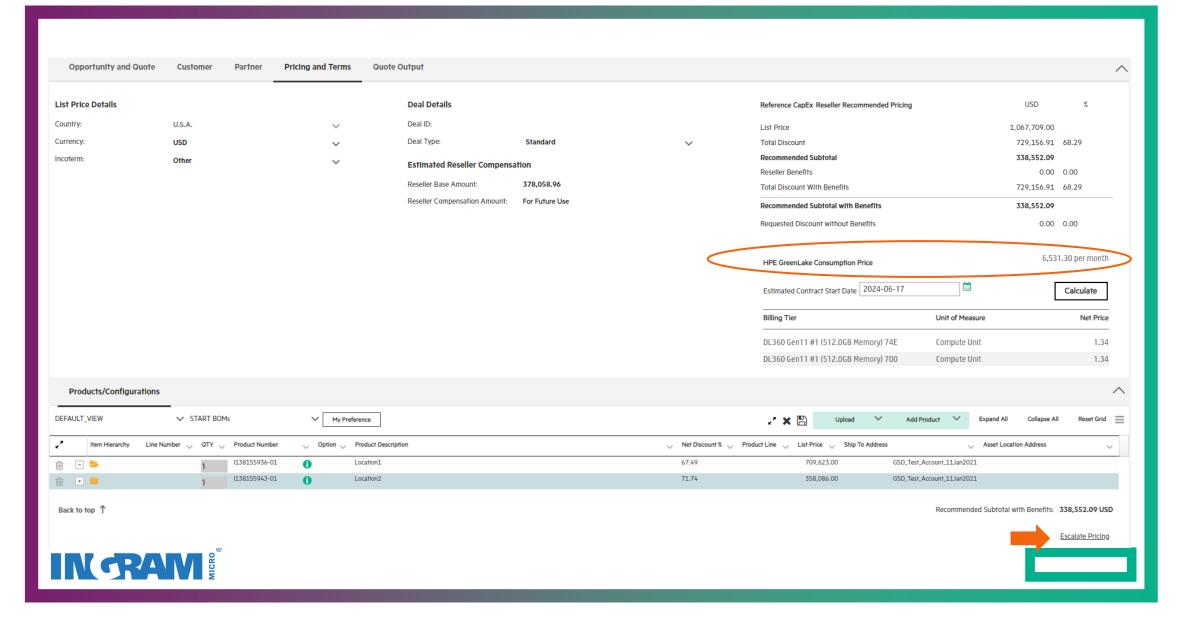
Calculate



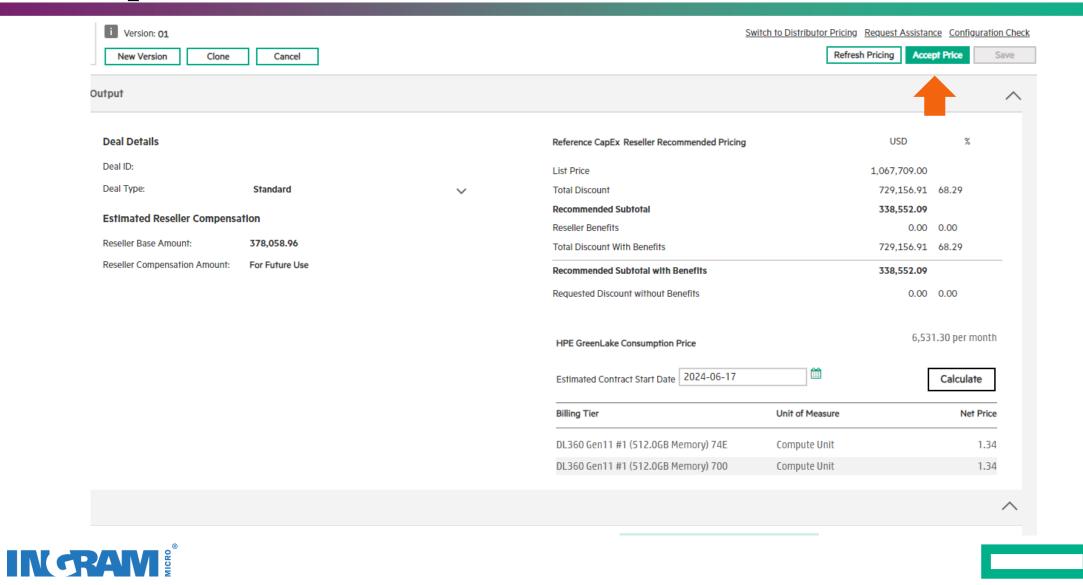


\* Compute Units require use of virtualization software VMWare or Microsoft Hyper-V

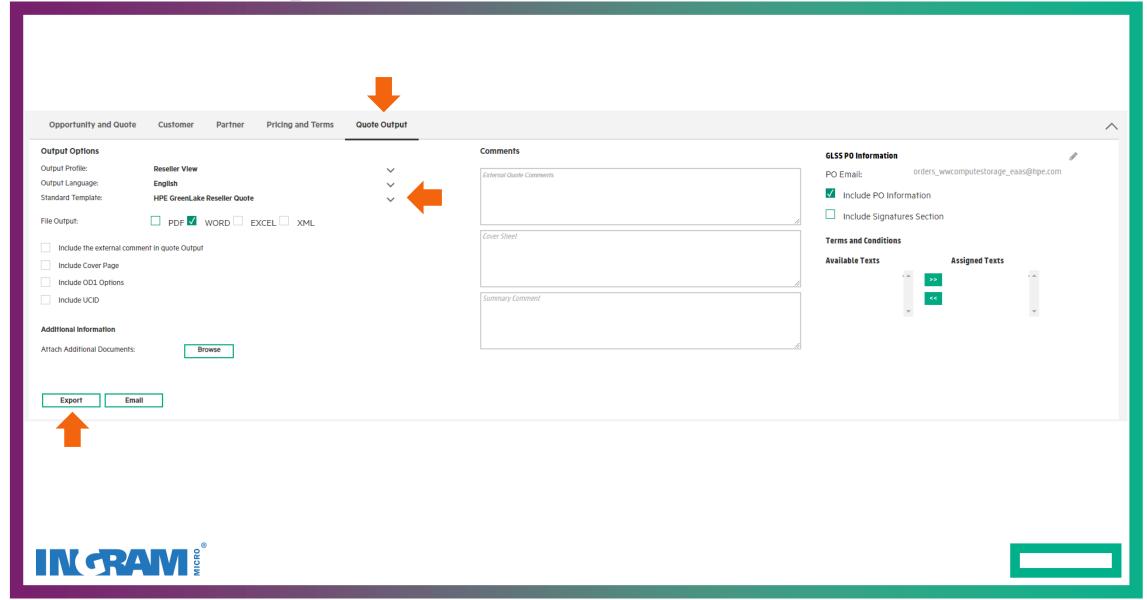
### **Price Per Month**



# **Accept Price**



# **Quote Output**



### Reseller Quote

### SYSTEMS DETAILS

#### Reseller Recommended Pricing

Configuration	Billing Tier	UOM	Requested Capacity	Reserved Capacity	Reserved Capacity %	UOM Price	Initial Reserved Capacity Monthly Price
Location1	DL360 Gen11 #1 (512.0GB Memory) 74E		4,352.00	3,481.60	80	1.23	4,282.37
Location2	DL360 Gen11 #1 (512.0GB Memory) 700	Server	6.00	4.20	70	584.90	2,456.58
						Total	6,738.95

#### Price Bands

Billing Tier		Band 1	Band 2	Band 3	Band 4
DL360 Gen11 #1 (512.0GB Memory) 74E	Volume	0-7252	7253-10153	10154-13055	13056+
	Price	1.23	1.19	1.14	1.09
Billing Tier		Band 1	Band 2	Band 3	Band 4
DL360 Gen11 #1 (512.0GB Memory) 700	Volume	0-9	10-13	14-17	18+
••	Price	584.90	562.85	540.80	518.76

#### UoM = Unit of Measure

Prices are in local currency and exclusive of applicable taxes (such as, sales, value-added tax (VAT), goods and services tax (GST), stamp duty, or similar taxes or fees including stamp duty)

Make sure to add your margin to the UOM Price.



<sup>\*</sup> Capacities will be rounded to two decimal places. For example, 10.001 up to and including 10.004 will be rounded down to 10.00, and 10.005 up to and including 10.009 will be rounded up to 10.01.

# **Ingram Micro GreenLake Team**

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The start makes all the difference...
get us involved early and often. We are here to support your GreenLake
opportunities every step of the way.



