Top 10 Reasons

Why you want to add IBM PowerVS to your on-prem opportunity

IBM Cloud

1 For your clients looking to modernize their applications using containerization technology, PowerVS is a proactive approach to maintaining your position as a trusted advisor.

2 Offloading Dev/Test environments to PowerVS improves the utilization and performance of your on-prem environment.

3 Reduce cost by leveraging PowerVS for redundant data center(s), High Availability, and Disaster Recovery (HA/DR).

4 Consider using IBM Cloud storage for Power backup because it's more readily accessible than tapes stored off-site.

5 Size Warm or Cold failover environments appropriately to meet cost and workload activation needs.

6 Leverage the elasticity of Cloud by bringing up additional compute to meet seasonal or other temporary needs.

7 Increase the breadth of your overall solution by offering both on-prem and PowerVS together.

8 Clients often stay with the first partner they work with in IBM Cloud. Increase "stickiness" with your client by making sure that it's you.

9 PowerVS is certified for SAP applications in the cloud.

10 IBM Cloud offers excellent reseller margins, which makes PowerVS a very profitable addition to your portfolio .

Why on IBM Cloud?

- No charge for data movement within IBM Cloud
- Highest Security Standards

  -FIPS 140-2 Level 4, GDPR/LGPD, SOC, HIPAA, ISO 27K
  -Keep Your Own Key ensures no one sees your encryption key, including IBM

Interested in more? Check out the below!

| Modernizing with PowerVS | What is PowerVS | IBM PowerVS Landing Page | Sales Kit on IBM Partner Plus | What are people saying? |

IBM

Contact ibmcloudsales@ingrammicro.com
for any questions and to hear about our PowerVS promotions!