



PARTNER CONNECT
PROGRAM

Summit with Services

Reach peak profitability by attaching Logitech services to your deals.

Qualify for the Summit with Services back end rebate

Partners that achieve a **5% attach rate** of services will qualify for a **3% back end rebate**.

Services rebate stackable with front end discounts and back end rebates.*

FRONT END

BACK END

+3%

+1-6%
LEAP Rebate – GIR

+10%
Deal Registration

+10%
VC Specialization*

+20%
Front End Discount

10%
for **10K**

Deal Registration

Receive up to a **10% discount** on video conferencing solutions and services with a minimum deal threshold of \$10,000 MSRP.

[Learn more »](#)

Contact your Logitech Channel Account Manager with any questions.

Program runs
Apr 13, 2025 - Jun 27, 2025

General eligibility requirements:

Active Incubation, Principal, Elite, or Premier partner status at the time of program. Partners based in the US and/or Canada. Partner must adhere to POS reporting requirements as defined in their partner agreement with Logitech. Deal registration discount for approved conference cameras and services is up to 10% with a minimum deal size of \$10,000 to qualify. For more details on deal registration, [see here](#). Rebate – Attach rate is calculated based on DCS reported sales of end users. Sale \$ of Logitech Services / Direct Customer Sale \$ of Conference Cameras \$. Logitech Service SKUs include Select & Essential for Rooms + Extended Warranty. Does not include Sync Plus or Desk licenses.

Terms & Conditions

Incentive available during program time frame, only. Partner Connect Program agreement terms and conditions apply during the program period. Logitech reserves the right to change or alter this program at any time without notice.

*Promotions are subject to Logitech partnership tier.

© 2025 Logitech. All rights reserved. Logitech, the Logitech logo and other Logitech marks are owned by Logitech and may be registered. All other trademarks are the property of their respective owners. Logitech assumes no responsibility for any errors that may appear in this publication. Product, pricing and feature information contained herein is subject to change without notice.



Summit with
Services