

Ingram Micro Azure Partner Program

Supercharge your cloud business with Ingram Micro, your end-to-end Azure partner

Ingram Micro's Azure partner program offers a comprehensive suite of services designed to supercharge your cloud business. No matter where you are in your Azure journey, we provide the tools, resources, and expertise you need to excel in the Azure ecosystem.

Key program benefits

- Leverage Ingram Micro's deep expertise to deliver end-to-end Azure solutions to your customers
- Grow faster with enablement support, lifecycle services, and financial incentives
- Receive hands-on support throughout the Azure services lifecycle



Expand your service portfolio with Azure lifecycle solutions

Deliver cutting-edge Azure solutions with our expert support:



On-premises to Azure migrations

Seamlessly transition your customers' workloads to the cloud



Azure VMware solution (AVS)

Offer a smooth path to the cloud for VMware-based environments



Azure Arc

Extend Azure management to hybrid and multi-cloud deployments



Azure virtual desktop (AVD)

Implement secure and scalable virtual desktop infrastructures



Backup and disaster recovery

Ensure business continuity with robust Azure-based solutions



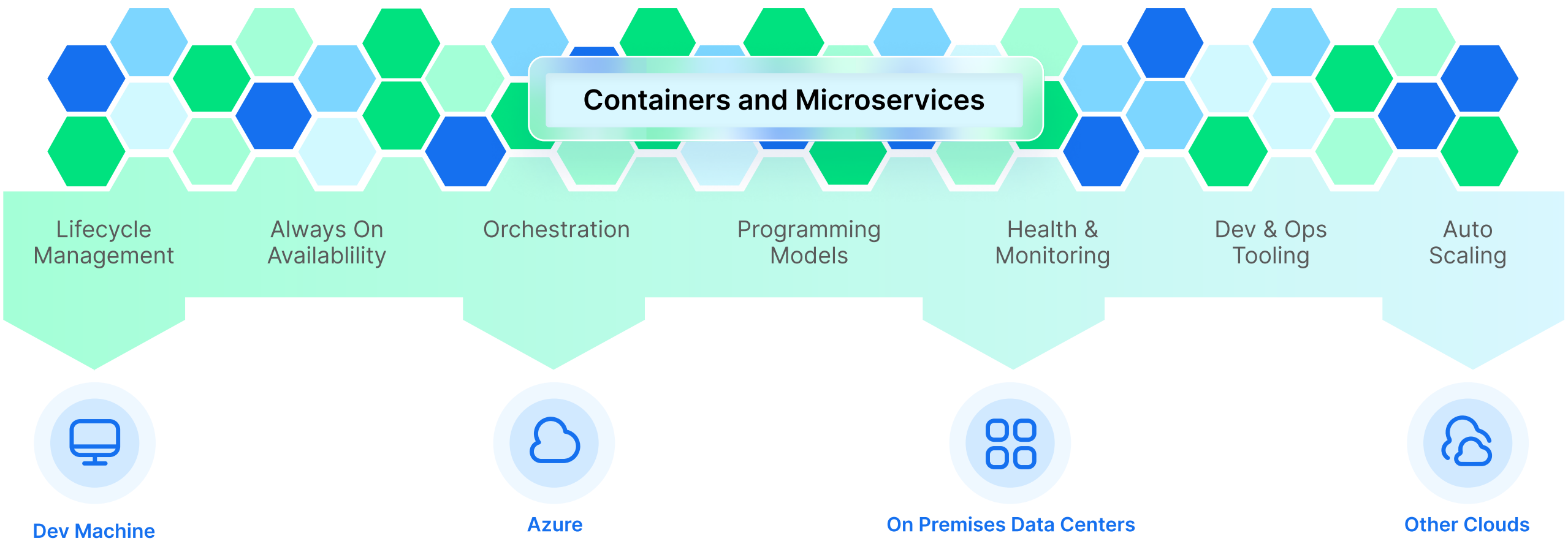
Secure migrations with Defender for cloud

Enhance security posture during and after cloud migrations




AI foundations with Azure Fabric

Leverage advanced AI capabilities to drive innovation




Boost Your profitability with Ingram Micro's Azure partner programs


Accelerate your Azure business growth with comprehensive enablement programs and financial incentives.




Azure migration offer (AMO)
Offset migration costs for customers spending over \$1,000 in MRR with Cloud Marketplace credit




Azure Credit Offer (ACO)
Provides customers with a 10:1 fixed amount of free Azure usage, applied directly to the customer subscription



Data Center Optimization (DCO) Program
Accelerate your Azure growth with rebates tied to committed revenue targets



Azure Migrate and Modernize (AMM)
Execute Infrastructure and Database and AVD migration projects on behalf of end customers



Azure CSP Incentives
Maximize your earnings: receive between 2% and 15% on various Azure products and services

Take Your Azure Business to the Next Level

Ingram Micro's comprehensive, evolving program can help you navigate the complexities of Azure, grow faster, and deliver cutting-edge solutions to your customers. Reach out to our team to learn more about our partner program and take the next step in your journey to Azure success.

Get started →