



Azure Migrate and Modernize (AMM) Funded Assessments

An end-to-end analysis and mapping of a customer's IT infrastructure (both physical and virtual), that accounts for plans, current deployment, usage, processes, and data.

Assessment Tool

Azure Migrate and Modernize (AMM) helps simplify and accelerate customer migration and modernization projects. The assessment is the first phase of a customer's migration journey.

During the assessment, partners use Azure Migrate to generate a detailed report for workloads identified for migration. The tool serves as a one-stop solution to discover workloads, build business cases, perform assessments, right-size resources, and ultimately migrate infrastructure, data, and web application workloads. Azure Migrate accelerates decision-making by generating business cases that incorporate Azure Windows Hybrid Benefits, Reserved Instances, Azure Savings Plans, and more.

The report also provides a financial analysis that compares total cost of ownership (TCO) between on-premises environments and Azure, including payback periods and other key metrics.

Subsidized Services

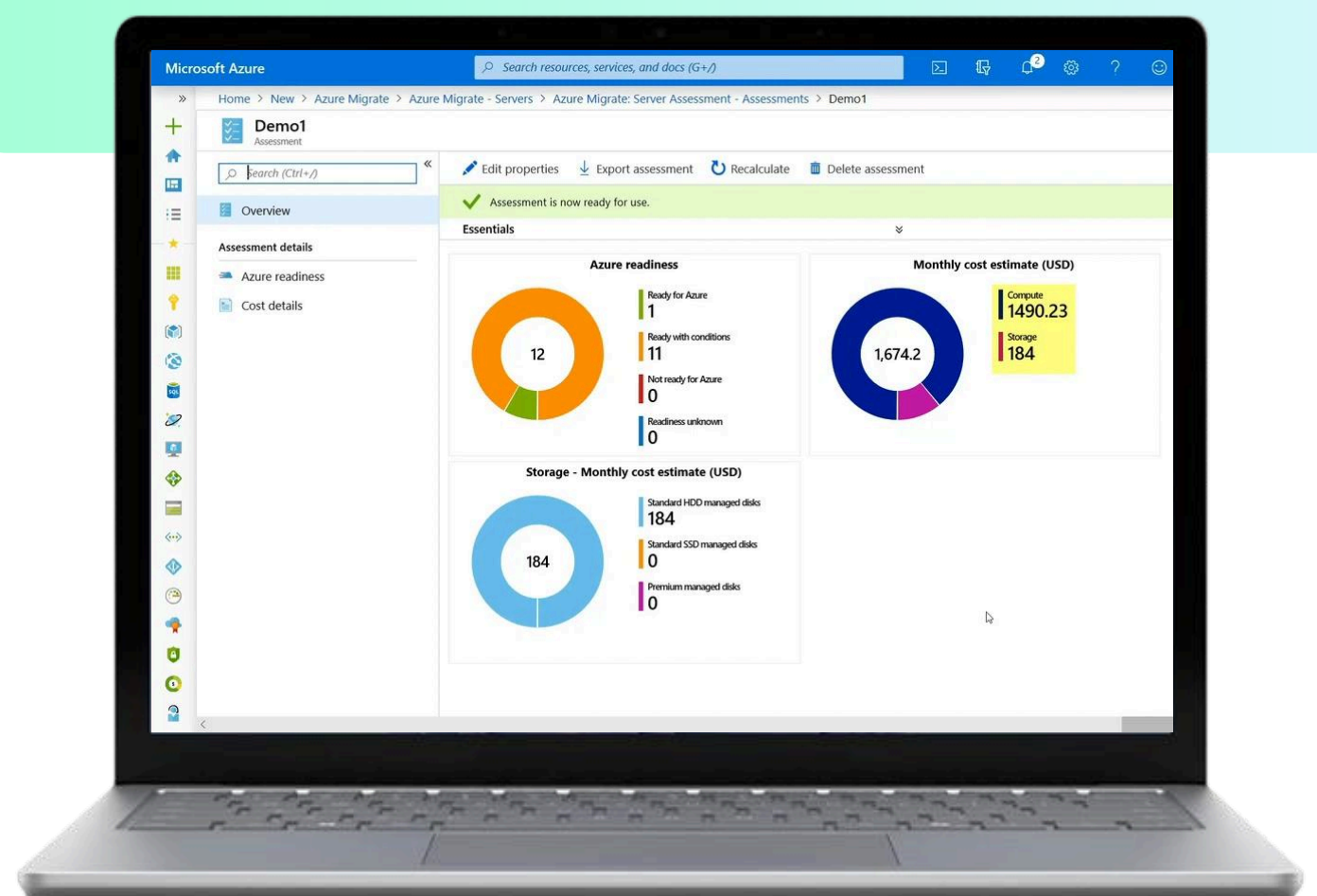
Ingram Micro subsidizes up to \$5,000 of service delivery costs per customer, even in shared environments.

The Azure Migrate Assessment tool supports the following types of workloads:

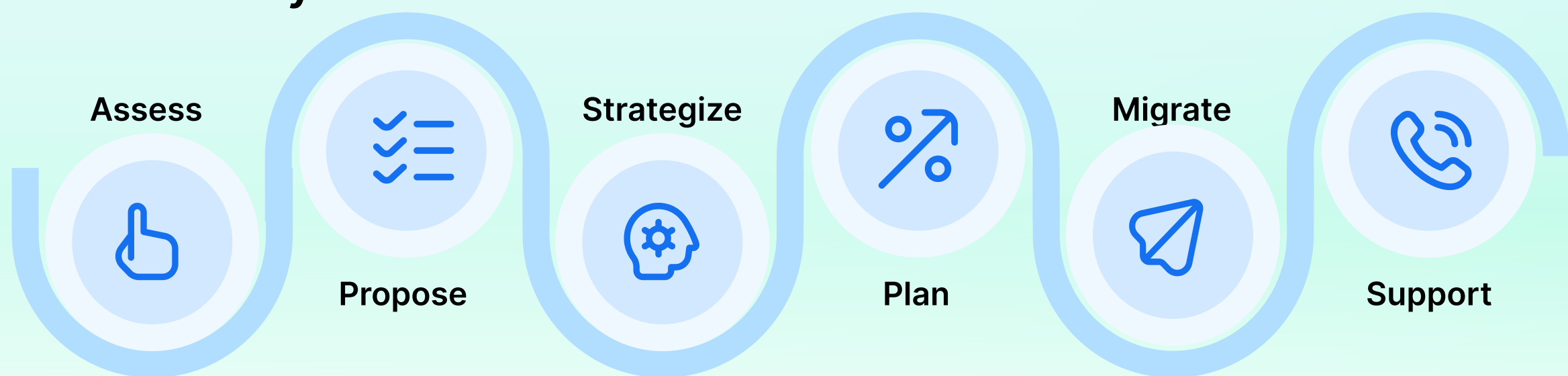
- VMware on-premises
- SQL instances
- Hyper-V VMs
- Physical servers
- ASP.NET web apps
- MySQL databases
- SAP systems
- Java (Tomcat) web apps
- ...and more



It is not always necessary to install an appliance in the end customer environment to run an Azure Migrate assessment. The Azure Migrate tool can assess an on-premise VMware environment using only RVTools XLSX, allowing you to swiftly create a business case and assess the cost of hosting these workloads on Azure-native or Azure VMware Solution (AVS) environments.



Azure Journey



Why Ingram Micro?

Ingram Micro's partnership with Microsoft Azure is supported by top-tier certifications, extensive marketplace capabilities, and comprehensive support services. This positions us as a trusted partner for channel providers and end customers looking to fully leverage Azure cloud solutions.

1.1 Microsoft Azure Authorized Distributor
As an official distributor for Microsoft Azure, Ingram Micro enables partners to easily access, deploy, and support Azure solutions, complete with localized billing and dedicated technical expertise.

1.2 Microsoft Solutions Partner Designations
Ingram Micro has earned Microsoft Solutions Partner status across critical Azure domains, such as Data & AI, highlighting our proven technical capabilities and consistent customer success.

1.3 Specialized Azure training and certification programs
We offer extensive Azure training, certification support, and enablement resources, empowering partners to rapidly build and scale their Azure practices.

1.5 Azure advanced specializations
Ingram Micro holds three Azure Advanced Specializations—in Infrastructure and Database Migration to Azure, Azure Virtual Desktop, and the newly-achieved Azure VMware Solution (AVS). Ingram Micro is the only distributor with the AVS specialization. Achieving and maintaining these specializations validates our deep technical expertise and unlocks significant financial incentives that directly benefit our partners.

1.4 Comprehensive partner benefits
Ingram Micro provides partners with robust pre-sales enablement, professional services, practice-building guidance, exclusive services, promotions, lifecycle support, and direct engagement with Azure technical experts.

Unlock Azure Migration Funding with Ingram Micro

Ingram Micro makes it easy to accelerate customer migrations to Azure through Microsoft's AMM funding. From infrastructure and database workloads to virtual desktop deployments, our team manages the full migration process. You'll deliver more value to your customers, while tapping into generous funding tied to projected Azure consumption.



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