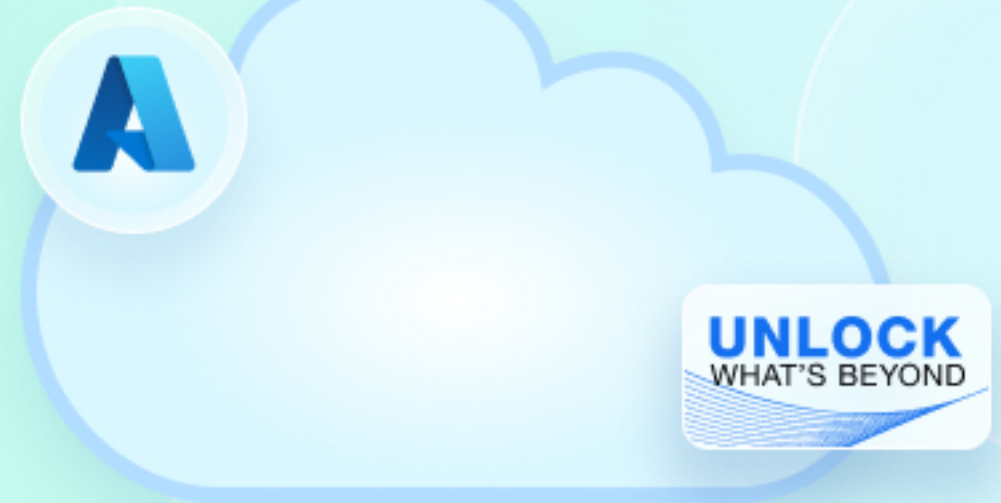


# Accelerate Your Customers' Migration to Azure



## Leverage funding and expert services with our Azure Migration Offer.

As a leading global distributor, Ingram Micro offers the tools, support, and expertise needed to position your business as a top Azure solutions provider. With benefits such as the Azure Migration Offer, you can streamline your customers' migration to Azure and accelerate the growth of your cloud practice.

## Overview of the Azure Migration Offer



The Azure Migration Offer helps you support and incentivize your customers' migration to Azure through:



- ✓ **Agile funding**  
Offset migration costs to alleviate customer concerns about dual expenses during migration.
- ✓ **Technical expertise**  
Augment your capabilities with professional services that streamline both deployment and configuration.
- ✓ **Simplified management**  
Easily provision and manage customer subscriptions, transitioning on-premises revenue to the cloud while unlocking additional incentives.



## Benefits for Partners

Partnering with Ingram Micro for Azure migration can help fuel business transformation and boost your market presence:

-  **Expand your portfolio**  
Differentiate your business by offering cost-effective migration services.
-  **Drive customer success**  
Strengthen customer relationships by helping clients modernize, secure, and maintain complex Azure environments.

-  **Dedicated partner support**  
Benefit from tailored support and professional services from our Azure specialists, throughout the entire sales cycle.
-  **Interactive webinars**  
Gain the expertise to guide customers through Azure migrations with our comprehensive webinars and training events.




## Why Use the Azure Migration Offer?

The Azure Migration Offer is an exclusive offer from Ingram Micro and Microsoft, designed to help drive the growth of your business. Benefits of the offer include:

- Flexible funds**  
The Azure Migration Offer is accessible to projects that don't qualify for Microsoft funding.
- A trusted partner**  
Collaborate with one of the world's largest Microsoft Azure distributors to deliver top-notch service to your customers.
- Extra incentives**  
Further incentivize customers with funding proof-of-concept/test environments and a 10:1 fixed amount of free Azure usage through the Azure Credit Offer.

## Take the Next Step with Ingram Micro

The Azure Migration Offer can streamline your customers' journey to Azure and elevate your position as a trusted solutions provider. Contact us today to learn more about the offer and start your customers' journey to Azure.

 [Microsoft-Azure@Ingrammicro.com](mailto:Microsoft-Azure@Ingrammicro.com)