

California Multiple Award Schedule (CMAS)

STATE & LOCAL CONTRACT SUPPORT

California Multiple Award Schedule

The California Multiple Award Schedules (CMAS) offers a wide variety of commodities, non-IT services, and information technology products and services at prices that have been assessed to be fair, reasonable, and competitive. Suppliers may apply for a CMAS contract at any time – no bids are required.



Reseller Held Contract Opportunity with Ingram Micro/Promark

If you sell to California state and local government agencies, apply for a CMAS contract with Ingram Micro/Promark as your base General Services Administration (GSA) Schedule. Our GSA Schedule MAS contract provides a route to market that features leading IT brands and can be combined with your service offerings.



Who can use CMAS?

State and local government agencies may use CMAS contracts unless the contractor explicitly stipulates in their CMAS contract offer that the contract is not available to local governments. A local government agency is any city, county, district, or other local governmental body, including the California State University (CSU) and University of California (UC) systems, K-12 public schools, and community colleges empowered to expend public funds.

How to Qualify to Apply for a CMAS Contract

Suppliers can offer products, services, and prices from their own federal GSA schedule. They can also offer products, services, and prices from a federal GSA schedule held by another company. In this case, the supplier must provide written substantiation that they are:

1. Authorized to sell the products and provide the technical services being offered, or
2. Qualified to provide the consulting, personal, or stand-alone technical services offered by including supporting customer references.

How CMAS Works

The supplier completes a CMAS Contract Application offering products and/or services at prices based on an existing federal GSA multiple award schedule. This schedule is referred to as the “base” contract. Upon review and acceptance of the application, the CMAS Unit awards a CMAS contract which includes the State of California contract terms and conditions, procurement codes, policies, and guidelines.

For clarity, the CMAS Program does not “use” the GSA Authorized Federal Supply Service Schedule. Instead, CMAS established a totally independent California contract for the same products and services at equal or lower prices. Once a CMAS contract is awarded, the contractor markets and distributes the contract, and provides CMAS with quarterly reports of CMAS sales transactions.

CMAS Fee's

There is no fee to apply for a CMAS contract. For CMAS sales to State agencies, the State agency pays the DGS an administrative fee. CMAS contractors do not pay fees for sales to State agencies.

For CMAS sales to local government agencies, the CMAS contractor pays the DGS-CMAS a 1% incentive fee based on the total value of all local government orders each quarter. If the CMAS contractor is a California-certified small business, both the administrative and incentive fees are waived.

How Promark's Program Works

Promark's CMAS program is offered to our reseller community allowing them to use our schedule as the base of their CMAS contract.



We require a countersigned agreement along with any Letters of Offer and Acceptance (LOAs) for each manufacturer that you would like to offer on your potential contract. The LOA that you provide must specifically state that the "Reseller" has the authorization to sell the "manufacturer's" product on the CMAS vehicle. Once we have the signed agreement back along with the LOAs, we will provide a personalized price file that will be used for the submission.

Promark Technology: 10900 Pump House Rd., Suite B, Annapolis Junction, MD 20701 | (800) 634-0255

CMAS Vendors

Please note these are vendors as of July 2023. Please contact your Ingram Micro Public Sector or Promark representative for the most up-to-date listing.

- Acronis
- APC by Schneider Electric
- APP Dynamics
- Arcserve
- Aruba a Hewlett Packard Enterprise Company
- Atakama
- Belkin
- BlackBerry
- Brother
- Cisco
- Cradlepoint
- Dell EMC
- Dell Federal
- ENET
- Exagrid
- Fujitsu
- Hewlett Packard Enterprise
- Honeywell
- Jabra GN
- Juniper Networks
- Kensington
- Kodak alaris
- Lenovo
- Lexmark
- LG
- Microsoft Surface
- Nexsan
- Panasonic Toughbook
- Pivot 3
- Polycom
- Rancher Government Solutions (RGS)
- Rubrik
- Samsung
- Scale Computing
- Smart Technologies
- Sonicwall
- Suse
- Targus
- Urban Armor
- Veeam
- Veritas
- Overland Tandberg
- VMware
- Zebra



For further information on our SLED programs, please contact your Ingram Micro Sales Representative or the Public Sector Business Development team members:

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