

Ohio State Term Schedule

STATE & LOCAL CONTRACT SUPPORT

Promark Technology Ohio STS Contract Information

Contract Awarded: Large Volume Hardware Reseller

Contract Number: 534453

Contract ID: CTR000437-A19

Contract Term End Date: May 2, 2023

Contract Expiration Date: May 3, 2026



Ohio STS Overview

As part of Ohio's Department of Administrative Services, the Offices of Procurement Services provide a centralized procurement service to all state and local agencies as well as support to all state suppliers.



The mission of the Office of Procurement Services is to provide supplies and services that are utilized daily by state agencies, in a cost-effective and cost-efficient manner, preventing interruptions in services provided by the agencies, and ensuring proper expenditure of taxpayer dollars.

Verified Vendors

Please note these are vendors as of July 2023. Please contact your Ingram Micro Public Sector or Promark representative for the most up-to-date listing.

Reseller Authorization Required		Opportunity Authorization Required	Partner Level Required	No Authorization Required	
Acronis	Pivot3	Dell	Cisco	APC	Kodak Alaris
EMC	Polycom	Panasonic Toughbook	Dell	AppyDynamics	Lexmark
ExaGrid	Roland		HPE	Arcserve	LG
HP Enterprise	Rubrik		VMware	Brother	NCS
Juniper Networks	Smart Technologies			ENET	Overland
Lenovo	Veeam			Fujitsu	Scale
Microsoft Surface	Veritas			Jabra	SonicWall
Nexsan	VMware			Kensington	Targus
	Zebra Technologies				

Contract Steps & Specifications

1) Partner Authorization

- Participating Dealer / Agent Agreements are established for resellers to allow the ability to sell all products through Ingram Micro/Promark's Ohio STS Contract, with appropriate reseller authorizations.

2) Vendor Authorization

- The reseller must meet vendor authorization requirements as outlined on the Vendor Chart on the previous page.

3) Quoting

- The reseller requests a quote from their Ingram Micro/Promark representative indicating that it is an Ohio STS opportunity.
- The reseller provides pricing to the end-user that does not exceed the contractual prices provided in Promark/Ingram's quote.
- Quotes must reference the Ohio STS Contract **#534453**
- Shipping charges, taxes or administrative fees may not be charged as individual line items on the quote to the end-user.
- Ingram Micro/Promark is a "Large Business" and as such does not qualify for small business, set-aside opportunity requirements.
- Products not on Ingram Micro/Promark's Ohio STS Contract should be clearly identified as "Open Market".

4) Placing an Order with Ingram Micro/Promark

- Submit a PO indicating that it is an Ohio STS transaction.
- Include the Government End-User's PO (the .75% IFF is based on the awarded price for products that are on the contract only).

5) Receiving an Order

- All orders will be shipped within the specified terms of the Ohio STS contract unless notified otherwise due to availability issues.

6) Invoices from Ingram Micro/Promark

- Ingram Micro/Promark will provide an invoice to the reseller upon order fulfillment.
- Invoices include the price of the product sold, IFF, and applicable shipping.

7) Reporting

- Quarterly reports are required from all reseller partners and are due by the tenth day of each month following a calendar quarter.

Promark Technology: 10900 Pump House Rd., Suite B, Annapolis Junction, MD 20701

Additional Information on Promark's Website: <https://promarktech.com/vendors/TexasDIR/>



For further information on our Ohio STS program, please contact your Ingram Micro sales representative or the Public Sector Business Development team member.

gsa@promarktech.com or (800) 634-0255