

Texas Department of Information Resources (DIR)

STATE & LOCAL CONTRACT SUPPORT

Promark Technology Texas DIR Contract Information

Contract Number: [DIR-CPO-4403](#)

Contract Term End Date: August 24, 2022

Contract Expiration Date: August 24, 2025



Texas Department of Information Resources

Promark Technology, Inc. (an Ingram Micro company) holds a Data Storage, Data Communications & Networking Equipment contract for the state of Texas. Products and or services provided on this contract include Cradlepoint, Nutanix, and Rubrik. This contract offers data storage and data protection solutions, routers, network accessories, and services at discounts of up to 15% off MSRP. This contract may be used by state and local government, public education, other public entities in Texas, as well as public entities outside the state. This contract has subcontractors and resellers available.



Warranty Information: Warranty and policies are based upon the manufacturer's warranties.

Contract Steps & Specifications

Dealer Agreements

- Agreements are established to allow resellers the ability to sell products through Ingram Micro/Promark's Texas DIR contract, with appropriate vendor authorizations.

Vendor Authorization

- Ingram Micro/Promark sales team verifies that the reseller holds appropriate vendor approvals for that product offering.

Quoting

- Reseller requests pricing for Texas DIR opportunity, Ingram Micro/Promark Representative provides quote reflecting MSRP, reseller price, and contractual cost, by line item.
- The contractual cost is the ceiling price, the reseller may not exceed that cost when quoting to the end-user.
- End-user quote lists product by line item and identifies any open market product.
- Reseller references Ingram Micro/**Promark's Texas Contract #DIR-4403** on end-user quote.
- Shipping costs, credit card fees, and/or taxes are the responsibility of the reseller and cannot be charged as separate line items to the end user.

Placing an Order with Promark/Ingram

- Reseller submits their PO to their Ingram Micro/Promark sales team indicating that it is a Texas DIR transaction.
- Resellers are required to provide a copy of the end-user PO. IFF is based on the awarded costs of products that are on contract only.
- If the end-user PO reflects bundled products, the reseller is obligated to provide a copy of its itemized quote to the end user.

Receiving Product:

- All orders will be shipped within the specified terms of the Texas DIR contract unless otherwise notified due to availability.

Invoicing

- The reseller will receive an invoice from Ingram Micro/Promark upon order fulfillment.
- Invoices include the price of the product sold, applicable shipping, and administrative fee.

Reporting

- Quarterly reports are required from all reseller partners and are due by the tenth day of each month following a calendar quarter.

Current Authorized Resellers: View the full list of DIR-authorized partners [HERE](#).

Verified Vendors

- Cradlepoint
- Nutanix
- Rubrik

Texas DIR Cooperative Contracts: View [HERE](#).

Promark Technology:

10900 Pump House Rd., Suite B
Annapolis Junction, MD 20701

Additional Information on Promark's Website: <https://promarktech.com/vendors/TexasDIR/>



For further information on our Texas DIR program, please contact your Ingram Micro sales representative or the Public Sector Business Development team member.

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