

Bring ease to mobile activation with the only portal like it in the channel.

INGRAM^{MICRO}

verizon[✓]
partner network

Ingram Micro's Verizon Ignite portal helps reduce time and steps for activation, giving partners more time to focus on other things.



1 Opportunity

Submit lead to Ingram Micro Ignite.

2 Collaborate and co-sell

Conduct joint calls and meetings with customer.

Collaboration is the hallmark of this program.

3 Close the deal

Partner shares device ID and Verizon sales activates.

Ingram Micro Ignite administers process of device ID transfer and compensation.

4 Compensation and payment

Partner is paid out at 45 days.

Compensation is paid through the program, which is managed by the Ingram Micro Ignite team.

Success happens here

- Over 1M activations completed
- 300+ partners approved to utilize Verizon Ignite Portal
- Comprehensive Mobility line card
- Dedicated Mobility team members
- Ingram Micro Configuration team to support Mobility Business Unit (asset tagging, laser engraving, IMEI and serial number capture)

Make money

- For every deal registered with Ingram Micro resulting in activation, there are dollars to be made
- Activations = referral credits = profitability
- One-time comp on each activation

Collaboration and networking

- Collaborate with Verizon sales professionals to co-sell to clients
- Get opportunity to exchange leads
- Be part of a total solution selling model

Your portal to success.

Choose Ingram Micro for Verizon device activation—nothing else in the channel comes close. To get started or learn more, visit the **Verizon Ignite portal** or contact our **Market Development** team.

ingrammicroignite.com

| [Ingram Micro Xvantage—Verizon page](#)